

TORCH & TREFOIL

SUMMER 2020

MEET THE
NEW CHAPTER CONSULTANTS

CONGRATULATIONS
SERVICE INNOVATION GRANT RECIPIENTS

2018-2019
FINANCIAL SUMMARY



Xi Upsilon Chapter at the University of Mount Union

SHINING THE
LIGHT of SERVICE

DURING COVID-19

THE QUARTERLY PUBLICATION OF





*"You may not control all the events that happen to you,
but you can decide not to be reduced by them."
Maya Angelou*

Brothers,

The world has had an extraordinary last few months to say the least. The COVID-19 pandemic forced campuses to close and, in most circumstances, sent students home to complete their work in a virtual environment. The workforce was asked to significantly shift the way they work, sending some to work remotely and furloughing and laying off others as offices and businesses closed.

While this has been a very difficult time for our country, it was amazing to see how Alpha Phi Omega came to the call for action and service to others. Across the country, our students and alumni embraced the distance, stayed connected and provided service that was much needed during this time. As you will see in the cover story for this issue, there were many stories of service that spread light these past few months.

A big shout out and thank you to our actives and advisors who continue to find innovative ways to make their communities better, as well as the volunteer leaders and staff who worked vigilantly to roll out new and different resources to support our chapters and members in this virtual environment.

I want to also take a moment to welcome Pi Delta Chapter at Western Carolina University to the Fraternity. This new chapter worked hard and was able to conduct the Fraternity's first-ever virtual chartering ceremony in May. The pandemic wasn't going to stop them from completing the chartering process and chartering their chapter! Four months ago, I planned on traveling for the ceremony. Instead, I did my part from my dining room and others did theirs from around the country. It is in these times when you have to be creative in how things are done and our members have done just that!

Being able to so quickly adapt, create, guide and implement new service projects, virtual meetings, and ceremonies from a remote setting is a great testament to our organization. APO is needed now more than ever and we are here every day for that challenge.

We may not know what the fall will hold just yet, however I am confident in the abilities of our members to be prepared and able to adapt to whatever the future holds.

I would like to close by thanking all of our front-line and essential workers for your continued service during the pandemic. Thank you!

In Leadership, Friendship and Service,

Robert M. Coop, P.E.
National President



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TORCH & TREFOIL

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DIGITAL ONLY ISSUE

This issue of Torch & Trefoil is available digitally, and no printed copies will be distributed. In an effort to save on costs while being good stewards with existing funds, all future summer issues will be digital only. For those who have chosen not to provide an email address, the magazine will be available to view at www.apoarchive.org.

NATIONWIDE FRATERNITY NEWS

NOTES FROM THE MARCH BOARD MEETING

The following notes were taken at the Alpha Phi Omega Board of Directors meeting on March 28, 2020:

The Board approved the agenda and adopted the consent agenda which included the approval of the minutes of the June 22, 2019, October 2, 2019, and February 10, 2020, meetings.

Pandemic Operations Update

The Board received an operations update on what was being done, and near future plans during the pandemic including a discussion of any items they felt should be continued and or stopped.

Spirit & Standards

At the recommendation of the Spirit & Standards Task Force, the Board approved suspending the membership of Jasmine McLean of Chi Lambda Chapter. Additionally, Chi Lambda Chapter at Elizabeth City State University was placed on administrative review.

Election of Board Member

The board unanimously approved electing Marc' Bady, Dean of Students at Coe College, to serve as an appointed member of the Alpha Phi Omega Board of Directors.

Action & Discussion Items

Strategic Discussion

Brother Bingman provided an update on the strategic plan including progress to date on the goals and objectives. It was noted that the update had been prepared prior to the pandemic and that the focus needs to be on the short term and the impact of the pandemic on the Fraternity.

Declaration of Inactive Chapters

At the recommendation of the appropriate regional

chairs and the Membership Chair and pursuant to Article X, Section 7 of the National Bylaws, the President declared the charter of Alpha Zeta Tau Chapter at the University of Pittsburgh at Johnstown null and void.

Financial Review

The Board was provided a cashflow overview of the next five months and discussed the financial impact the pandemic is having on the Fraternity. A task force was established to explore all federal, state, and local resource options available to help the Fraternity in these challenging times. Members of the task force include Brothers Rob Coop, Melody Martin, Kent Lee, Bob London and Richard Scruggs.

Check Signing Authority

The Board approved amending Category – 7 Finance, Policy 7-1. Bank Account Signatures.

Legal Update

Brother Znosko provided a legal update on Board operations during the pandemic emergency. A task force was established to propose necessary changes to the National Bylaws that provide flexibility during a government declared emergency. Members of the task force include Brothers Jen Znosko, Ken Tinkler, Mark Stratton, Jeff Neurauter and Bob London.

Executive Session

The Board moved into Executive Session for the purpose of the Executive Director's annual review.

Time & Place

The next in-person Board meeting is scheduled for June 27, 2020 in Phoenix, AZ.

CONGRATULATIONS XI OMICRON

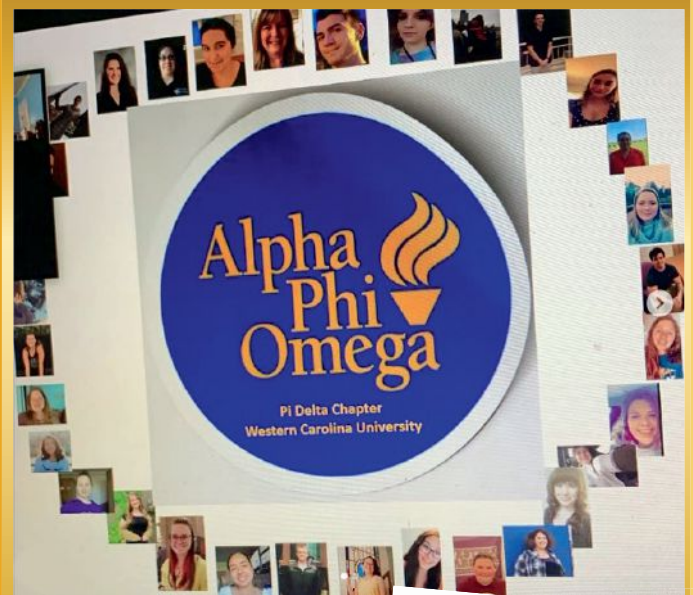
Xi Omicron Chapter at Tarleton State University was presented the Organizational Service Award and the Col. Will L. Tate Organization of the Year Award at the university's 24th Annual Leadership and Service Awards Presentation held on April 17, 2020, on Facebook Live.

The Fraternity is so proud of the hard work of this chapter. Way to go Xi Omicron!



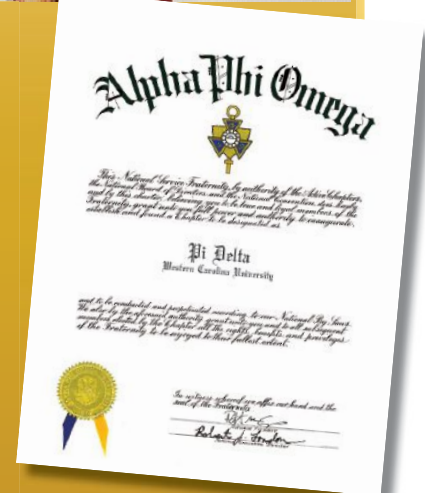
CONGRATULATIONS CLASS OF 2020!

On behalf of the Fraternity, we would like to congratulate the brothers and fellow servant leaders who graduated this past year and turned the page on the next chapter of life. Graduation, while likely markedly different than expected, is an exciting time that proves hard work pays off. We are eager to witness the continued success as you transition from students to alumni. Congratulations brothers!



WELCOME TO APO'S NEWEST CHAPTER

Pi Delta
Western Carolina
University



APO DATELINE

July

07/04: Independence Day

07/31: End of Fiscal Year

07/31: Chapter/Pledge Program of Excellence Form Deadline

07/31: Chapter Assessment & Planning Session Form Deadline

07/31: Annual Chapter Evaluation Due

07/31: H. Roe Bartle Award Application Deadline

August

08/01: Beginning of Fiscal Year

September

09/07: Labor Day

09/11: Patriot Day

09/22: First Day of Autumn

Visit www.apo.org/calendar for a complete list of deadlines and events.

A LETTER TO THE EXECUTIVE DIRECTOR

Dear Bob,

How are you? I wanted to take a moment to write a thank you to Alpha Phi Omega and all those who have given me so much.

I am a teacher of 8th graders, and at a faculty meeting a couple of years ago, our administration introduced us to “S.M.A.R.T.E.R.” goals. When I heard the acronym, I didn’t blink. When the principal asked us to raise our hands if we were familiar with this concept, I expected myself to be one of many of the more seasoned teachers to know what this goal setting system was. Instead, I was surprised and, I admit, confused at first, to find that only one other person, an administrator, raised her hand. And that’s when I remembered, I actually learned about the SMARTER goal system during an APO LEADS workshop, Launch, and again during other workshops and conferences. Needless to say, I had an edge, and still do today, each time we are required to write one of these goals. The memories of how to write one flooded back quickly, and I still use that knowledge every three months when we write new quarterly goals.

Now, here we are, facing a pandemic that has removed teachers from the classroom though not away from the task of educating the next generation. And suddenly, I once again find myself using tools from my APO past. I am phone and video conferencing, communicating in a variety of formats that require my attention to tone and detail, pre-recording lessons and providing written instruction that can be followed without my presence, and trusting students to lead themselves through their lessons and to ask questions when they need extra guidance in their learning.

Thank you Alpha Phi Omega alumni for giving me these tools, which were forward-thinking in my younger years, so that I may easily utilize and implement them now to provide the best education I can to my students now. Without [APO’s alumni volunteers] to introduce me to new things that made me a better leader and a better teacher, I may have found the struggle much more difficult. Not only did they teach me new tools, but they also taught me to embrace the future and to be flexible to try new things.

Again, thank you for all that you do, and I continue to support Alpha Phi Omega!

Gisela Groth
Alpha Gamma Omicron ’93

BROTHER JOHN "JACK" JADEL PASSES AWAY AT 90

It is with profound respect that APO announces the passing of Brother, Youth Service Grant founding donor and former Endowment Trustee John "Jack" Jadel, Zeta Kappa '50. Brother Jadel's generosity and vision for the Fraternity led to the establishment of the Youth Service Grant in 1995, a program that has funded thousands of youth-focused service projects by APO chapters.

Brother Jadel, 90, died April 12, 2020. He was preceded in death by his daughter Pam, in 1994, his college sweetheart, wife, partner and mother of his children, Mim, in 1999 and his second wife and best friend, Louise in 2017. He is survived by his son, Jeff, his two grandsons and two great grandchildren.

Jadel was born on March 21, 1930 in Toledo, Ohio, a son of the late Frank A. and Iva (Robb) Jadel.

He attended Bowling Green State University in Ohio. During his undergraduate years at BGSU, Jack began his journey with APO. He was initiated in the spring of 1950 by Zeta Kappa Chapter.

Brother Jadel graduated from BGSU in 1952 and was immediately commissioned a 2nd Lieutenant in the Army. After training at Fort Sill in Lawton, Oklahoma, he served in Korea as commander of a forward Artillery Company before being discharged.

He earned an MBA at the Kelly School for Business at Indiana University in 1955 and then joined Dow Chemical as a salesman. Professionally, he went on to rise in the ranks of various companies, eventually earning his way up into the executive suites. He retired in 1975 as the President of Akzo Nobel's specialty chemical division.



Throughout his many years of involvement with Alpha Phi Omega, Jack exemplified the principles of Leadership, Friendship and Service. In 1995 he created the Youth Service Grant and continued to give graciously to the Fraternity in the many years following. Jack's vision – service and generosity within APO and elsewhere – has benefited countless youth and is just one example of how the Cardinal Principles learned in college become lifelong standards.

Additionally, Brother Jadel served the Fraternity for more than ten years as a member of the Alpha Phi Omega Endowment and was a consistent and loyal donor to the Fraternity.

Jack was honored for the incredible contributions he's made to APO through his leadership and dedication as a brother, a Trustee, a donor, a Scout and a friend, when he was awarded the National Distinguished Service Key, the Fraternity's highest honor, in 1998. Less than ten years later, he was named the 2007 Fall Pledge Class Namesake Honoree.



In addition to his service to APO, Brother Jadel was a lifelong Scout and gave graciously of his time, talent and treasure to the Boy Scouts of America. He was recognized for his contribution to Scouting with the Distinguished Eagle Scout Award, the Silver Beaver, Antelope and Buffalo, and served as President of the National Eagle Scout Association.

Jack will continue to touch the lives of each new generation of APO leaders by inspiring and challenging them to give unselfishly of their time and energy – to the Fraternity and the world – just as he has.

You will be missed, Brother Jadel, however your light of service shines brightly through the youth impacted by your generosity. ■

Here's to the Alpha Phi Omega Sectional Chairs, those dedicated brothers who give selflessly of their time, talent and treasures in an effort to better the chapters and extension groups of Alpha Phi Omega. You are vital to the future successes of the Fraternity. Thank you for your service now and always.

Thank You Sectional Chairs!

Shirley Banh	Section A-1	Lt. Col. Alfonso Smith, II, Ret.	Section J-2
Virgil Tang	Section A-2	Jazmine Murphy	Section J-3
Andrew Gerst	Section B-1	Laura Fowler	Section J-4
Monica Chou	Section B-2	Mike Todd	Section K-1
Cassie Harmon	Section C-1	Lauren Massey	Section K-2
Heather Lehman, CAE	Section C-2	Carlos Mendez	Section K-3
Erin Klepper	Section C-3	Julio Martin-Marantes	Section K-4
Dana Soulen	Section C-4	Brandi Cole	Section L-1
Katy McReynolds	Section D-1	Logan Kipling	Section L-2
Chris Gordon	Section D-2	Jack Walsh	Section L-3
Brent Forester	Section D-3	Billy Chandler, Jr.	Section M-1
Cassie Isbell	Section D-4	Rebecca McGregor	Section M-2
Brett Winton	Section D-5	Sara Kazmer	Section M-3
Christopher McEwen	Section E-1	Delilah Tsipliareles	Section M-4
Steven Bauer	Section E-2	Amanda Naeemi	Section N-1
Andrea Gilman	Section E-3	Jacquelyn Williams	Section N-2
Jenny Ripka	Section F-1	Richard Herbold	Section O-1
Lee Piccoro	Section F-2	Hayley Whittaker	Section O-2
Michelle Kiisyo	Section F-3	Jessica Nardulli	Section O-3
Matthew Smith	Section F-4	Jess Lane	Section O-4
Grace Bartley	Section G-1	Chuck Brace	Section O-5
Dave Eyl	Section G-2	Andrew Gaus	Section P-1
Rick Cazzato, Jr.	Section H-1	Meaghan Tripod	Section P-2
Carlyn Johannigman	Section H-2	Katie Brown	Section P-3
Conner Bradford	Section H-3	Abbey Lepor	Section P-4
Stephanie Weaver	Section H-4	Matthew Jolles	Section P-5
Ashleigh Lawrence	Section H-5	Lucas Butchko	Section Q-1
Sabrina Zurhorst	Section H-6	Grace Eggers	Section Q-2
Evan Harmon	Section I-1	Jordyn Keeck-Beach	Section Q-3
Derek Cashman	Section I-2	Joshua Barber	Section R-1
Taylor Dantes	Section I-3	Mia Izyk	Section R-2
Cody Whittington	Section I-4	Autumn Paro	Section R-3
Kilvin Griffin	Section J-1		

Congratulations Service Innovation Grant Recipients!

As a national service fraternity, Alpha Phi Omega places a high value on service done by its chapters and members. Every year, chapters think up a variety of service projects serving countless causes and every year, the Fraternity provides funding for projects that do service in an innovative way. This funding is provided through the Service Innovation Grant.

The program aims to provide monetary support for chapter service projects that address an area of need in an innovative way. APO chapters in good standing were encouraged to apply for a grant with a minimum benefit of \$100 and a maximum benefit of \$500. Funding for this grant program has been made possible through the Leaders in Service Campaign and the generous support of alumni members and friends of the Fraternity.

Sometimes projects that receive the grant are ideas that have never been attempted before by the chapter while others are recurring projects that chapters have done many times – the only two criteria are that the project must be innovative and able to be replicated by other APO chapters in the future.

In June, the Fraternity awarded 12 Service Innovation Grants to the following chapters:

Phi Xi Chapter at Austin College

Alpha Beta Gamma Chapter at Knox College

Beta Lambda Chapter at Indiana State University

Zeta Lambda Chapter at the University of Toledo

Delta Alpha Chapter at the University of Cincinnati

Theta Upsilon Chapter at Case Western Reserve University

Delta Theta Chapter at University of Louisville

Tau Chapter at the University of Florida

Iota Lambda Chapter at North Carolina State University

Beta Chapter at the University of Pittsburgh at Pittsburgh

Iota Omicron Chapter at Gettysburg College

Zeta Upsilon Chapter at Boston University



Thank you to the
generous supporters
of the Leaders in
Service Campaign
whose contributions
made these grants
possible today and
in the future.

NEW CHAPTER CONSULTANTS

Alpha Phi Omega is excited to announce two new Chapter Consultants who will be working to facilitate hands-on trainings and workshops with hundreds of chapters throughout the academic year. The Chapter Consultant position offers direct exposure to college students, campus administrators, chapter advisors and sponsors, as well as the Fraternity's vast alumni network.

Through personalized training and facilitated discussions, Consultants guide chapters and the volunteers who support them on recruitment and retention strategies, leadership transition, service programs and organizational best practices. Unique to

many chapters this year, Consultants will help chapters navigate virtual operations as the Fraternity responds to a more socially distant world. These Consultants recognize that all chapters are unique, so they tailor their advice and resources to fit each chapter.

"This position is one of great responsibility and reward. It will be challenging and exciting for both the students they work with, and the Consultants themselves. We are thrilled to welcome Alli and Maggie to the team and cannot wait to see the impact they have chapters as we navigate a unique and challenging fall semester," said Deputy Executive Director Stacey Robinson, CAE.

Get to know Allison Tortorici

Hometown: Naugatuck, CT

Chapter/School: Xi Phi Chapter at University of New Haven

Degree: B.S. Criminal Justice & B.A. Psychology

Chapter Offices Held: President and Fellowship Vice President

Random Fun Fact: I love listening to Reggaeton music

Advice for APO members: My biggest advice for brothers of Alpha Phi Omega is to keep in mind that you get out of APO what you put into it. If you spend your time getting involved, going above what's expected and stepping up as a chapter leader, you are going to have a much more rewarding experience. While other Greek organizations may focus on social activities, Alpha Phi Omega provides that and much more – growth as a person and a leader.

What shared connections have you made through your time as a member of Alpha Phi Omega?

One of my most valuable shared connections I made through my time as an active member were that of chapter advisors. Through the chapter's efforts in building a diverse advisory team, other members of Xi Phi Chapter and I built connections and had access to resources and support we wouldn't have without those chapter advisors. Through them, I was able to employ different skills to help lead the chapter to achieve a common goal.



ALLISON "ALLI" TORTORICI

What do you have planned to further those shared connections to build brotherhood with APO as an alumni?

While my APO journey has taken a more professional direction, I plan on helping support chapters and advisors through my work as a Chapter Consultant to help advisors and members, like those from my alma mater, continue to be successful.

What are you looking forward to most as a Chapter Consultant?

I am looking forward to building more connections with active brothers and helping chapters thrive. I have always known that service was my passion and purpose in life, and this is the perfect opportunity to serve an organization I'm passionate about and help college students get the most out of their experience with Alpha Phi Omega.

.....▶
Get to know Margarete Ishizaka

Hometown: Elk Grove Village, IL

Chapter/School: Theta Epsilon Chapter at Illinois State University

Degree: B.S. in Psychology/ M.A. in Industrial Organizational Psychology

Chapter Offices Held: Philanthropy Chair, Internal Relations, Pledge or New Member Educator

Random Fun Fact: I love to bake, and I am currently trying to learn the art of watercolor painting!

Advice for APO members: This organization provides such a precious opportunity to be able to become a large part of your local and the broader society in an impactful way. You will also be given many opportunities to strengthen your innate leadership abilities. Take advantage while you can of these opportunities but most importantly have fun! The relationships and connections you make while in this organization will go way beyond your tenure as a student and the memories you make will last a lifetime.



MARGARETE "MAGGIE" ISHIZAKA

What shared connections have you made through your time as a member of Alpha Phi Omega?

I believe that the connections I have made with not only the faculty but also the students who I have met from my home chapter and chapters across the country will continue to be strong connections in the future. They have all broadened my views in many ways with their immense diversity. I have also been able to meet many leaders as well as teachers who have a common goal to build student leadership through service but at the high school/young adult level.

What do you have planned to further those shared connections to build brotherhood with APO as an alumna?

Connecting with these leaders and teachers has led me to an opportunity to be able to share APO with those students as a way for them to continue this effort in their post high school education.

What are you looking forward to most as a Chapter Consultant?

I am looking forward to meeting all new people from all over the country as well as making new connections! I can't wait to see what makes all the chapters so unique! ■

SHINING THE LIGHT *of* SERVICE DURING COVID-19



As the whole world seemed to come to a stop this past spring, the brothers of Alpha Phi Omega began gathering together – from a distance, of course – to find areas in their communities and around the world where they could be of service and shine light during one of our nation’s darkest hours.

Once campuses shut down and students were sent home, most APO chapters and extension group officers worked quickly to adjust operations to fit the virtual needs of their members during the pandemic. The goal was simple... support each other and the community. Students joined together for virtual chapter meetings where they could connect, check on each other and create a plan that would enable them to work together from afar to positively impact their communities.

Chapters got back to the basics – be a leader, be a friend and BE OF SERVICE!

And serve they did... Thousands of members worked to bring light to people and causes during the pandemic. They organized virtual food pantries, put together care packages, made and distributed masks, cleaned up neighborhoods, raised thousands of dollars, sent well-wishes and thank you notes to essential workers, and stood together as brothers, holding up those who fought to stand on their own.

“I continue to struggle to find the words that capture the pride I feel because of our brothers the past three months. No one plans for a global pandemic. It would be understandable if students would want to step back and focus on family and their health, but our brothers found a way to keep Leadership, Friendship, and Service top priorities,” Brother David Amelotti, National Service Chair, said. “I am inspired! Our active and alumni brothers accepted a challenge and found new ways to serve our communities safely, at least six feet apart, or through digital events. Our brothers have incredible gifts and their combined skills continue to make lasting change around the world.”

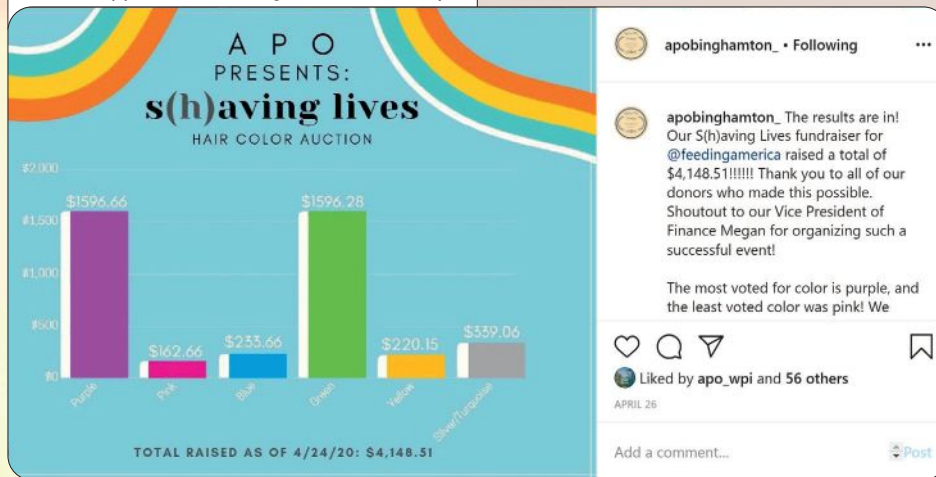
Undoubtedly, the world will continue to need the brothers of Alpha Phi Omega to find ways to be a leader, be a friend and be of service to those struggling during this pandemic and into the recovery.

Rest assured, the members of Alpha Phi Omega always have and always will use ingenuity to find ways to shine the light of service for the campus, community, nation, fraternity and world. If you watch closely, they are there by the thousands, making a difference and leaving the world a better place in which to make a living and a life.

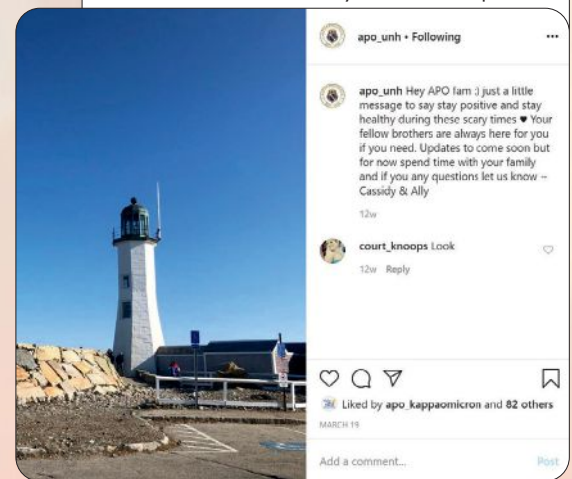
The remainder of this story is told by the chapters and members who served and shared their service through social media this spring. There were many more stories of service that went untold online yet left an equally important impact.

Thank you to all members and friends of Alpha Phi Omega who shared the light of service. ■

Theta Kappa at SUNY Binghamton University



Theta Zeta at the University of New Hampshire



Xi Upsilon at the University of Mount Union



Upsilon Mu at the University of Puerto Rico/Mayaguez



Omicron Mu at Carthage College

Celena Allen
April 18

I currently am a PNM for Alpha Phi Omega - a service fraternity at Carthage College. With everything going on within the world right now the fraternity has to become creative with different service projects, here is a bingo board that has been created hoping to raise money for the Boys and Girls Club. With today being Spring Youth Service Day, this is just a creative & fun way to raise money. We appreciate any and all participation but understand if given the circumstances of today's world you don't feel comfortable participating! Money can be sent throughout the day via: Apple Pay, Venmo, and Cash App. All of the proceeds will be donated to the Boys and Girls Club of Kenosha!!!

ALPHA PHI OMEGA'S
Spring Youth
Service Day
BINGO

\$5	\$2	\$3	\$1	\$2
\$2	\$1	\$2	\$3	\$5
\$3	\$5	FREE	\$2	\$1
\$1	\$2	\$5	\$1	\$3



Xi Rho at SUNY Oneonta

leadership friendship service



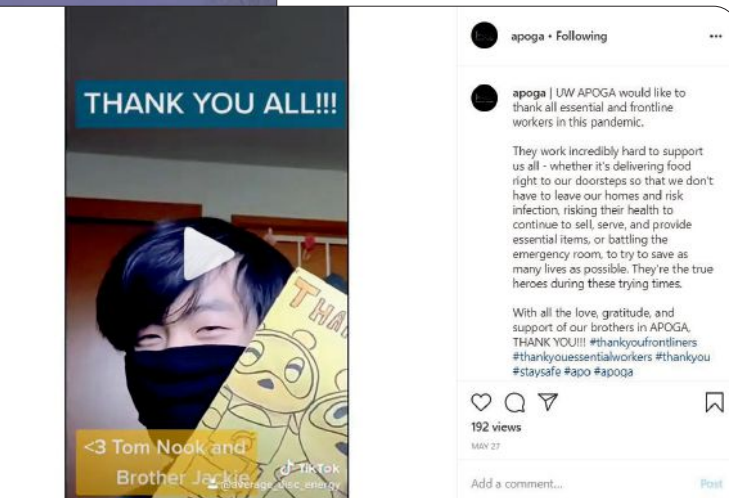
Zeta Gamma at Valparaiso University



Alpha Epsilon Lambda at McDaniel College



Gamma Alpha at University of Washington





Alpha Kappa at University of Southern California

Phi Zeta at Fort Valley State University



Phi Mu at Norfolk State University

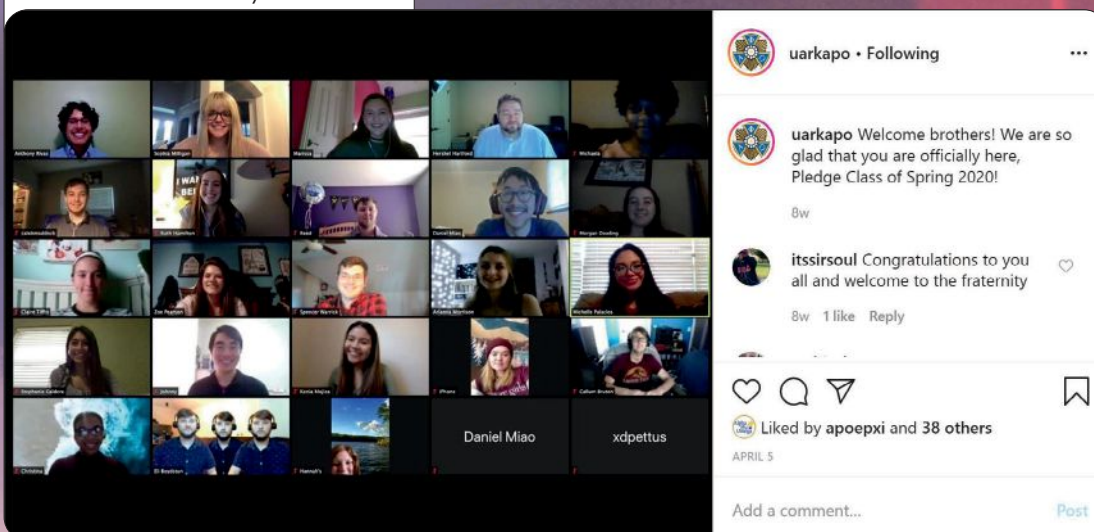


Love, Alpha Phi Omega - Omicron Iota



Omicron Iota at Worcester Polytechnic Institute

Beta Rho at the University of Arkansas



FINANCIAL SUMMARY

Alpha Phi Omega ended Fiscal Year 2018-19 with expenses exceeding revenue as budgeted. Thanks to the hard work of the Fraternity's leadership team, APO finished the year as planned in terms of membership revenue despite membership declines over the past two fiscal years. Thorough planning and financial projections prepared the Fraternity for this loss, therefore necessary adjustments were made throughout the year.

The charts below provide a picture of the Fraternity's revenue sources and expenses. Note that our membership revenue makes up the largest portion of our income at 42 percent. Program services (services provided to chapters and extension groups) commands a larger relative proportion of our expenses at 66 percent.

REVENUE

Increasing revenues from non-student fee sources is a component of our commitment to the overall health of APO. We continue to determine cost-effective ways to reach our annual fund goals, as this is essential in our efforts to expand programming while keeping student costs low.

With the generous support of our donors, the Fraternity exceeded the Torchbearer Fund goal and closed the year at \$204,539 in donations, which is the highest amount to date. The continued support of APO donors provides a vital revenue stream that ensures program continuity and development during membership fluctuations.

In addition to a successful year for fundraising, the Fraternity also saw increased revenue in royalties and merchandise sales. Affinity partnerships and resulting royalties ended the year at \$105,822, which was \$14,172 more than budgeted, and merchandise sales were up for the year despite reduced membership.

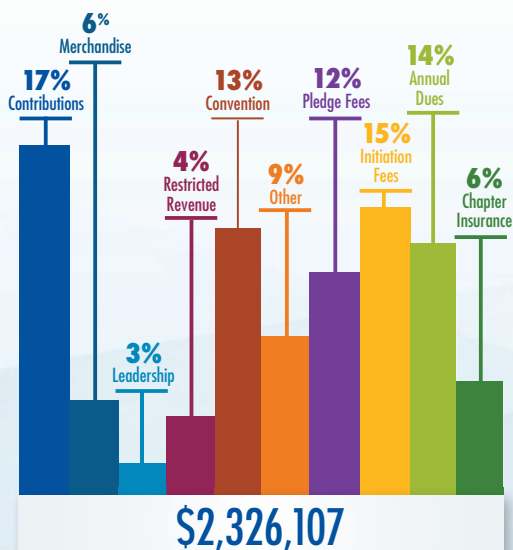
EXPENSES

As mentioned, expenses outweighed revenue in FY2018-19 as budgeted. The 2018 National Convention was the largest contributor to the deficit. Part of this was intentional as the Board endeavored to elevate the Convention experience for our student members in various ways. Unfortunately, there was also a significant decrease in attendance as a result of high travel costs – more so than projected based on Convention history. That being said, the event itself was a successful step forward towards reimagining the Convention. Students and alumni in attendance came together to celebrate APO and better themselves as leaders. High-profile keynote speakers and changes to the schedule offered attendees a more member-focused experience than previous Conventions.

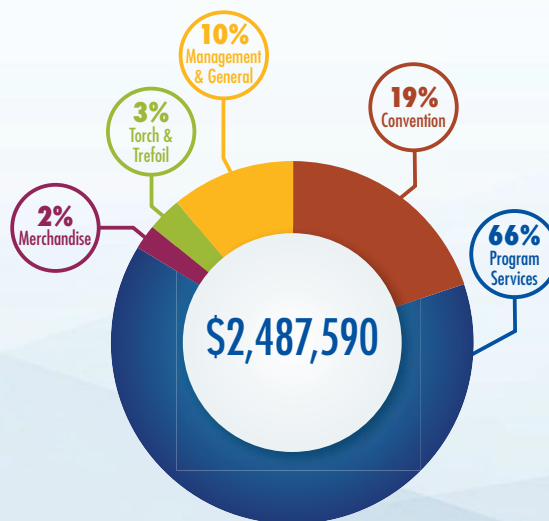
The Fraternity continued to support chapters and students through grants and scholarships in FY2018-19, totaling \$82,714. John Mack Scholarships totaling \$62,500 were awarded to 53 deserving students with the highest scholarship awarded at \$5,000. Most awards ranged from \$1,000 - \$2,500. Youth Service Grants totaling \$8,545 were awarded to 25 chapters. The Service Innovation Grant was awarded to 8 chapters, with funds ranging from \$150 - \$500 each. These grants continue to have a positive impact on chapters' abilities to find new and innovative means of providing service to communities.

It is vital that the Fraternity continue to push forward with generous giving, dedication to improved recruitment and retention, and accurate membership reporting.

Thank you to the dedicated volunteers and donors who support the work of this great organization through their time, talent and treasure. As always, the continued success of the Fraternity rests with each of you – every alum, every donor, every volunteer and every student. ■



WHERE THE MONEY COMES FROM



WHERE THE MONEY GOES

STATEMENT OF FINANCIAL POSITION

	2019	2018
ASSETS		
Current Assets		
Cash & Interest Bearing Deposits	227,107	337,541
Accounts Receivable	58,521	24,851
Merchandise for Sale	27,276	40,588
Printed Materials	3,508	8,252
Prepaid Expenses	158,944	170,385
Total Current Assets	475,356	581,617
Investments	1,392,429	1,459,575
Property & Equipment		
Land	50,750	50,750
Building and Improvements	1,943,032	1,924,675
Equipment	390,796	391,760
Furniture & Fixtures	138,211	136,367
	2,522,789	2,503,552
Less Accumulated Depreciation	536,672	447,204
Total Property & Equipment	1,986,117	2,056,348
TOTAL ASSETS	3,853,902	4,097,540
LIABILITIES & NET ASSETS		
Current Liabilities		
Accounts Payable-Chapters/Regions/Sections	79,877	81,085
Accounts Payable-Vendors	92,355	76,590
Accrued Expenses	55,745	55,702
Due to Endowment	600	1,350
Annuity Obligation Payable	8,095	8,622
Total Current Liabilities	236,672	223,349
Deferred Revenues	0	24,380
Funds Held for Chapters	2,259	2,119
Mortgage Payable	1,152,678	1,223,914
TOTAL LIABILITIES	1,391,609	1,473,762
Net Assets		
Unrestricted	1,389,353	1,593,267
Unrestricted-Board Designated	657,303	647,776
Temporarily Restricted	357,637	327,735
Permanently Restricted	58,000	55,000
Total Net Assets	2,462,293	2,623,778
TOTAL LIABILITIES & NET ASSETS	3,853,902	4,097,540

2019 MEMBERSHIP STATISTICS (Aug. 1, 2018-July 31, 2019)

ACTIVE CHAPTERS: 361 INITIATES: 11,140
PLEDGES: 12,407 AAMD: 14,429

STATEMENT OF REVENUES, EXPENSES & CHANGES IN FUND BALANCES

	7/31/2019 Actual	7/31/2018 Actual	2019 Budget	2019 Over/Under Budget
REVENUES				
Pledge Fees	287,275	312,875	295,000	(7,725)
Initiation Fees	356,090	389,620	355,180	910
AAMD	336,300	360,700	334,250	2,050
Subtotal	979,665	1,063,195	984,430	(4,765)
Sale of Merchandise	142,246	135,262	130,474	11,772
Torchbearer Fund	204,539	190,618	195,000	9,539
Leaders in Service	180,458	303,542	239,500	(59,042)
Leadership Services	58,515	52,661	107,788	(49,273)
Liability Insurance-members	149,652	161,303	151,020	(1,368)
Other Revenue	217,917	223,655	177,597	40,320
Restricted Revenue	99,931	99,817	92,727	7,204
National Convention	293,184	0	372,175	(78,991)
Subtotal	1,346,442	1,166,858	1,466,281	(119,839)
TOTAL REVENUE	2,326,107	2,230,053	2,450,711	(124,604)
Program Activities				
Salaries & Health Ins	915,624	892,294	904,099	(11,525)
Payroll Taxes	54,597	49,571	57,652	3,055
Printing	59,850	48,454	65,900	6,050
Telephone	10,835	10,366	10,800	(35)
E-mail/Internet/Data Processing	52,100	33,135	35,950	(16,150)
Postage	33,841	53,526	56,500	22,659
Copier/Office Supplies	7,398	10,594	13,000	5,602
Insurance-chapter	122,919	120,568	118,005	(4,914)
Staff Visitation	99,524	83,145	100,500	976
NW Support	3,019	3,489	5,000	1,981
Leadership Development	151,070	175,500	204,288	53,218
Board Meeting	16,787	12,631	10,500	(6,287)
Public Relations/Advertising	39,881	51,402	40,900	1,019
BANC Program	2,918	3,437	2,000	(918)
Scouting Relations	3,873	16,300	500	(3,373)
J B Fund Distributions	0	20,000	16,750	16,750
Mack Scholarship	62,500	57,000	61,134	(1,366)
Youth Service Grants	6,930	7,335	12,444	5,514
Service	3,474	3,380	5,750	2,276
Total Program Activities	1,647,140	1,652,127	1,721,672	74,532
Other Services				
National Convention	477,293	0	426,423	(50,870)
Purchase of Merchandise	42,430	41,367	39,303	(3,127)
Torch & Trefoil	66,187	69,131	76,500	10,313
Total Other Services	585,910	110,498	542,226	(43,684)
Support Services				
Management & General	252,650	211,318	255,505	2,855
Fund-raising	1,890	14,982	0	(1,890)
Total Support Services	254,540	226,300	255,505	965
Transfer to Endowment	0	0		
TOTAL EXPENSES	2,487,590	1,988,925	2,519,403	31,813
Change in Net Assets	(161,483)	241,128		
FUND BALANCE, BEGINNING OF YEAR	2,623,778	2,382,650		
FUND BALANCE, END OF YEAR	2,462,295	2,623,778		

Sustaining the Future of APO

The pandemic has created unimaginable financial strain for so many people, in addition to the many precious lives lost. Millions have lost their jobs and are left trying to figure out how to spend smarter so they can pay their bills and survive day-to-day.

Our chapters have answered the call and found ways to support each other and those struggling in our communities. The world needs APO chapters and members, and the Fraternity needs our generous donors to provide financial support that goes directly to programming that strengthens chapters and develops programming. If you are able, we are asking you to help as well.

If you want to give back to Alpha Phi Omega and make it as easy on your budget as possible, consider becoming a sustaining donor. A sustaining donation is a gift you make automatically over a period of time (monthly, semimonthly, or quarterly) using your credit card or ACH. Your gift can also be automatically deducted from your bank account. Splitting your donation into smaller amounts can help with your budget. For \$6.25 per month, you can give \$75 per

year to the Alpha Phi Omega Torchbearer Fund.

The Torchbearer Fund supports the day-to-day operations of APO. It provides much-needed revenue for things such as support for struggling chapters by a Chapter Consultant, new program development including virtual resources for chapters, and transitioning some existing programs toward online access. The chart below shows a breakdown of the different Torchbearer Levels.

If every Life Member donated \$60 a year to the Fraternity, that would be more than \$2,100,000!

If every brother in the Society of Life Members donated \$60 a year to the Fraternity, that would be more than \$2,100,000! By merely giving up two overpriced cups of coffee each month, you can make a difference and help secure the future of the Fraternity's programs.

Giving back to the Fraternity in this economic downturn does not have to put a strain on your wallet.

GIVING LEVEL	MONTHLY AMOUNT	QUARTERLY AMOUNT
Torchbearer \$75	\$6.25	\$18.75
Silver Torchbearer \$150	\$12.50	\$37.50
Gold Torchbearer \$250	\$20.83	\$62.50
Diamond Torchbearer \$500	\$41.66	\$125
Silver Founder's Circle \$1,000	\$83.33	\$250
Gold Founder's Circle \$2,500	\$208.33	\$625.00
Diamond Founder's Circle \$5,000	\$416.66	\$1,250

Yes! I will support APO's Torchbearer Fund!

- ☐ I have enclosed my check for \$ _____
- ☐ Please charge my credit card in the amount of \$ _____

CREDIT CARD INFORMATION:

☐ VISA ☐ MasterCard ☐ American Express ☐ Discover

Card # _____ CVV _____ Exp. Date _____

Print Name _____

Signature _____ Date _____

PREAUTHORIZED SUSTAINED GIVING:

Summer 2020

(Please select one):

- ☐ Monthly on the 1st ☐ Monthly on the 15th
- ☐ Quarterly on the 1st ☐ Semi-Monthly on the 1st & 15th

(Please select one):

☐ Electronic Funds Transfer (EFT) I have enclosed a voided check and authorize my gift to be transferred from this bank account.

☐ Credit Card I authorize my gift to be charged to my credit card account.

(Please fill out the credit card box at the left.)

I authorize a gift amount of \$ _____ per pay period specified above to begin on _____ (date). I understand that I can SUSPEND my preauthorized giving at any time simply by notifying APO's National Office.

Signature _____ Date _____

Save the stamp! You can also donate online by visiting www.apo.org/give

Torchbearer status is recognized for total gifts between August 1st and July 31st at the following levels:

\$5,000+ Diamond Founder's Circle • \$2,500+ Gold Founder's Circle • \$1,000+ Silver Founder's Circle • \$500+ Diamond Torchbearer
\$250+ Gold Torchbearer • \$150+ Silver Torchbearer • \$75+ Torchbearer

Name: _____ National #: _____

E-Mail: _____ Home Phone: _____



ONLINE

Visit us at www.apo.org/give



MAIL

Send the above form to:
1441 E. 104th St., Ste. 105
Kansas City, MO 64131



PHONE

Call the Development Dept. at:
816-373-8667 x24



"I continue to volunteer with APO because I see the Fraternity as a force for good in society. One of APO's greatest strengths is its diversity in membership, and I continue to give financially because I see how that diversity creates better leaders in our communities and greater service opportunities for others."

- Brother Patrick Higgins,
Alpha Gamma '03

LEADERSHIP • FRIENDSHIP • SERVICE

MOVING? New Address

Name _____

Address _____

City _____ State _____ ZIP _____

(Area Code) Phone Number _____

Email Address _____

☐ Yes, I am interested in receiving email updates from the Fraternity

Winter 2019

MAIL TO:

Alpha Phi Omega • 1441 E. 104th Street • Kansas City, MO 64131



1441 E. 104th St., Ste. 105
Kansas City, MO 64131

To update your contact information online,
log in to the Members' Page at www.apo.org and click "edit profile."

Follow APO online for the latest news!



“It always seems impossible
until it's done.

- Nelson Mandela

