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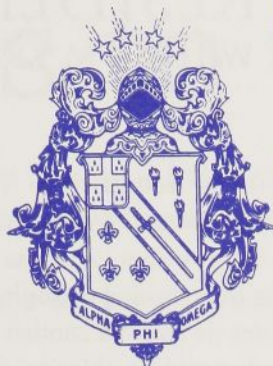
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TORCH & TREFOIL

THE QUARTERLY PUBLICATION OF ALPHA PHI OMEGA
 NATIONAL SERVICE FRATERNITY

Winter 1997



Service With A Smile

Brothers of the Eta Lambda chapter at the University of Wisconsin — Eau Claire began the fall semester with lots of enthusiasm. They have a large pledge class of almost 40 pledges and are looking forward to a great semester. They are involved in a lot of service around the community. The chapter's work with the Alzheimer's Association helped raise over \$16,000 from a "Memory Walk." They also helped the Humane Association out with a Pet

Expo, washing over 30 dogs! Also on the calendar was bowling with Special Olympics, a community food drive for National Service Week, and involvement with a battered women's shelter. The chapter is also very involved with the American Red Cross and World AIDS Day. Service projects are fun and offer a great way for Brothers to interact with members of the community.

CHAPTERS



EPSILON XI

**Colorado State University,
Ft. Collins, CO**

This past summer the campus of Colorado State University experienced major flooding. The Student Center, where Epsilon Xi had office space, suffered much damage. Most of the chapter memorabilia and records were lost, but this didn't slow the chapter down. The Brothers are looking forward to celebrating their 50th Anniversary and hosting the Section 30 Conference this fall.

EPSILON PSI

**Kent State University
Kent, OH**

The Epsilon Psi chapter was reactivated in 1996. In a brief year the chapter has worked hard to build its service program into an important asset to the Kent State community. Recently the chapter raised \$150 in a "Walk for Diabetes" project.





ALPHA DELTA ETA

University at Albany - SUNY Albany, NY

Alpha Delta Eta participated in "Project America" (National Day of Community Service) recently. Brothers helped by cleaning up trash and debris in various neighborhoods in Albany, New York. It was a worthwhile project the chapter will continue to support.

ALPHA DELTA PI

University of West Alabama Livingston, AL

Alpha Delta Pi chapter sponsored a leadership service weekend this fall. Sixty Brothers attended from the University of Georgia, Emory University, Nova Southeastern University, Florida Atlantic University, Samford University, Birmingham Southern University, East Tennessee State University, and the University of Tennessee at Martin.



NU EPSILON

Georgia Southern University Statesboro, GA

This past June, the Nu Epsilon chapter held its second annual "Project Graduation." The first "Project Graduation" was made possible by a youth grant that Nu Epsilon received from the National Fraternity last year. The purpose of the project was to give the graduating seniors of Southeast Bulloch High School a grad-night party alternative. The graduates participated in activities such as pool tournaments, karaoke, dancing, bowling, and group pictures. The seniors, the parents, and the Brothers had a wonderful time. "Project Graduation" has now become an annual project for the chapter.



TAU BETA

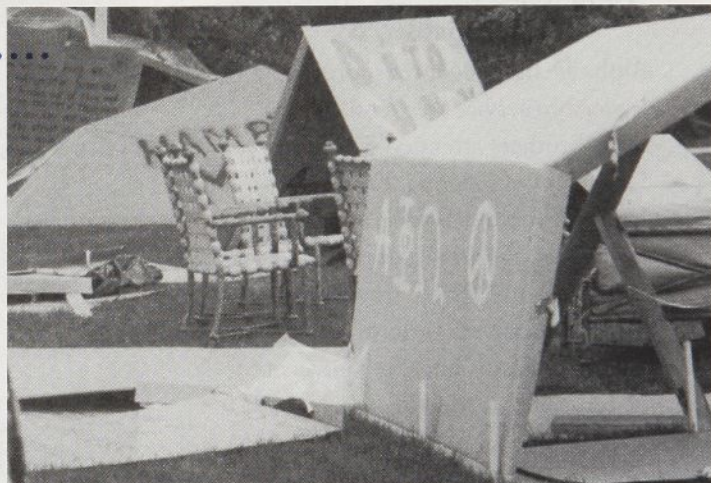
Appalachian State University Boone, NC

Tau Beta chapter traveled down the mountain and went to the beach earlier this fall to participate in the annual Beach Sweep. Members headed out in canoes to Zeke's Island to clean up debris from past storms and high tides. After lunch at the Fort Fisher Aquarium, they continued their fun and worthwhile project of cleaning the local beach area.

ALPHA TAU

Butler University Indianapolis, IN

The Alpha Tau chapter got a head start on a hunger and homelessness service project this year. Members organized and participated in Butler University's first-ever hunger and homelessness week. The event was a success and raised a great deal of awareness on campus and in the Indianapolis community. The highlight of the week was a demonstration entitled Shanty Town. Organizations on Butler's campus donated \$10 to "purchase" a shanty. Each organization was given cardboard and scraps of wood to build a home in which to live for the week.



KAPPA CHI

Creighton University Omaha, NE

Kappa Chi chapter recently sponsored an event called "Sherlock-For-Homes." The purpose of the event was to obtain clothing, food and supplies for an area homeless shelter and an area center for runaway youths. Along with our Brothers, sororities, fraternities, residence halls and even groups of friends were actively involved in the exciting event. At the end of the event they had a basement full of items to donate to the shelters. It took six packed-full car loads to transport all of the food to the homeless shelter.

DELTA ALPHA

University of Cincinnati Cincinnati, OH

This past spring the Delta Alpha chapter had an amazing rush, growing in membership from 20 to 56. This energized group of 20 actives was determined to find successful ways to recruit new members at this mostly commuter school. A mailing list of freshmen, acquired through the university, allowed the chapter to send personal invitations to rush events. Several different announcements

in bright colors were posted in both academic and dormitory buildings. Candy was given out to university students during fall final exams in the name of Alpha Phi Omega. Table tents advertising APO were placed on dining hall tables. The LED sign in front of campus displayed announcements about APO rush events every few minutes. The Delta Alpha chapter was rechartered in 1990 with 80 members. The membership gradually declined to 10 members in 1995. The success of this year's rush at Delta Alpha can be a model to other chapters hoping to revive their current membership.



CHAPTER Anniversaries

- 70 Zeta, Stanford University
Eta, Northern Illinois University
- 65 Alpha Zeta, University of Kentucky
- 60 Beta Mu, Southwest Missouri State University
Beta Epsilon, University of Northern Iowa
Beta Eta, University of Missouri
Beta Zeta, University of Georgia
Beta Iota, New York University
Beta Lambda, Indiana State University
- 50 Epsilon Sigma, SUNY at Buffalo
Epsilon Psi, Kent State University
Zeta Epsilon, Gustavus Adolphus College
Zeta Delta, Miami University
Zeta Theta, Drexel University
Zeta Alpha, Bradley University
Zeta Gamma, Valparaiso University
Zeta Kappa, Bowling Green State University
Zeta Lambda, University of Toledo
Zeta Mu, Catholic University of America
Zeta Omicron, California Polytechnic State University
Zeta Sigma, University of Delaware

- Zeta Tau, Central Methodist College
Zeta Upsilon, Boston University
Zeta Phi, Howard University
Zeta Beta, Virginia Polytechnic Institute State University
Zeta Psi, University of Oregon
Zeta Omega, Baylor University
Eta Beta, Simpson College
- 45 Kappa Chi, Creighton University
Kappa Upsilon, East Carolina University
Kappa Tau, The Citadel
Kappa Phi, St. Lawrence University
Lambda Alpha, East Tennessee State University
- 40 Mu Lambda, University of Rochester
Mu Mu, Oglethorpe University
Mu Xi, High Point University
Mu Nu, Western Illinois University
Mu Pi, Colorado School of Mines
Mu Omicron, Clarkson University
- 35 Xi Zeta, Rochester Institute of Technology
Xi Nu, Texas Wesleyan University
Xi Omicron, Tarleton State University
Xi Lambda, Bloomsburg University of Pennsylvania

- Xi Sigma, Carson-Newman College
Xi Rho, SUNY College of Oneonta
- 30 Tau Zeta, Texas Southern University
Tau Lambda, Rose-Hulman Institute of Technology
Tau Omicron, Indiana University-Purdue University at Indianapolis
Upsilon Alpha, Austin Peay State University
- 25 Psi Lambda, Rust College
Psi Mu, University of Mary Hardin-Baylor
- 15 Alpha Beta Beta, St. Bonaventure University
- 10 Alpha Beta Psi, Roanoke College
Alpha Beta Omega, Old Dominion University
- 5 Alpha Gamma Psi, Mercyhurst College
Alpha Gamma Chi, Frostburg State University
Alpha Gamma Omega, University of Texas - San Antonio
Alpha Delta Beta, Wesley College
Alpha Delta Gamma, Loyola College in Maryland
Alpha Delta Delta, George Mason University

Some Thoughts On Successful Leadership

Guest Column – Philip Pfeffer, Alumnus



A little more than a year ago, Patrick Burke asked me to write an article for the Torch & Trefoil. I readily agreed,

without having a clear idea of what I might say that would interest you most as a reader.

I considered trying to put some thoughts together from my own experience on the transition from university life to the business world. I thought about writing an article about my experiences as Chairman and Chief Executive Officer of Ingram Distribution Group, and the growth of that company from a multimillion-dollar book, video and microcomputer hardware and software distribution business. And I considered writing a piece on my transition to the presidency of Random House Inc., and what it means to be an English-language book publisher in today's world.

Yet, there are many common threads that run through all these experiences, which have fascinated me throughout my professional career. Over the past decade, I have jotted down, or collected from others, thoughts that were significant to me as I tried to put into perspective the

characteristics and qualities of a leader. As I have continually mulled over this list, I have added some items to it and deleted others. There is no particular order, and I don't think the list will ever be finished. But I am delighted to share it with you...

- Know yourself.
- Be prepared.
- Make a difference.
- Don't be afraid to try. There is nothing wrong with taking risks.
- Almost every major problem can be broken down into manageable parts.
- Whether you think you can or you can't, you're right.
- Leadership requires keeping a lot of balls in the air at the same time. Be multi-tasked. You will be faced with many initiatives, agendas, and constituencies.
- Believe in yourself and those around you. Continually remind yourself that you do. Be optimistic.
- Good people will always be your best assets. See the development of people as your greatest accomplishment. Stand with people through stress and crisis.
- Focus on those things that are mission-critical. Stick to the mission. Be passionately committed.
- Micro learn, don't micro manage.
- Lead by walking around.
- Lead, don't manage. Be a coach, be a facilitator. Be a mentor. Be approachable.
- Remember that things that are too

rigid break. Be flexible. Very little is sacred.

- Be prepared to make the tough calls. Recognize that what is right is not always popular, and what is popular is not always right. Sometimes you just have to play hardball.
- Be sure you know the difference between being busy and being productive.
- With responsibility comes accountability. With accountability comes responsibility.
- Learn when to delegate and when not to delegate.
- Use "we" rather than "I" when talking about your company, office, or organization.
- The fewer the organizational layers the better.
- Get above politics. Rise above it and stay above it.
- Don't ask someone to do something you wouldn't do yourself.
- If you don't pick up the ball and run with it, someone else will.
- No one knows your colleagues' jobs better than they do. Listen to what they have to say. Brainstorm with them, not for them.
- If it doesn't need to be said, don't say it.
- Keep your ear to the ground. Listen to the grapevine. A good grapevine can be effective. Bad grapevines should be weeded out.
- Don't hesitate to ask for help.

LEADERSHIP, FRIENDSHIP & SERVICE

Pfeffer continued

- Cheerfully give help when asked.
- There are no dumb questions.
- Say you don't know when you don't.
- Don't hesitate to see things differently, but always work hard to see how others see things.
- Answer questions, question answers.
- Put yourself in the other person's shoes.
- People don't care how much you know until they know how much you care. Treat everyone with respect. Everyone is important. Be fair, show empathy and compassion. Don't waste time judging others.
- Universally, with few exceptions, people want to do a good job. Don't keep them from doing it.
- Remember that everyone you pass on the way up, you will meet on the way down.
- Avoid the "not invented here" disease. Focus on the idea, not the source, or who will get the credit.
- Encourage diversity. Never tolerate discrimination or harassment of any kind.
- Don't reinvent the wheel.
- Don't hesitate to reinvent the wheel.
- Luck accounts for a lot of things. The odds are the harder you work, the luckier you get.
- Perfect practice makes perfect. Do it right the first time.
- Practice continuous improvement.
- Exceed expectations, don't just meet expectations. Never promise more than you can deliver. Always deliver more than you promised.
- Perception is reality.
- Don't get overcommitted. Learn to say No!

- Guard your energy.
- Carefully manage your time. It's your scarcest resource.
- Practice constant kindness and senseless acts of beauty.
- Don't hesitate to share the limelight. Help others be heroes.
- "With all thy getting, get understanding." (Malcolm Forbes)
- Be humble in victory, and gracious in defeat.
- Don't let it get to you, and never give up. Winners never quit. Quitters never win.
- Come to be a blessing.
- Have fun! Don't lose your sense of humor, you will always need it.

- Enjoy what you do.
- Acknowledge people in public as well as in private. Say thank you, say it often, and mean it every time you say it.

I have many fond memories of my days as a member of the Zeta Nu Chapter of Alpha Phi Omega at Southern Illinois University, and as an advisor to the Theta Mu Chapter at Vanderbilt University. I hope that each of us, today and throughout all our lives, will always exemplify Leadership, Friendship, and Service.

(c) September 1997 by Philip M. Pfeffer



Brothers at Xi Delta take time every week to spend quality time with children in their community. Recently the chapter received an APO Youth Grant to purchase indoor soccer equipment for the "Kemp Gym" project in College Station, Texas.

Another APO Youth Grant

One of the most talked about new programs within the Fraternity is the APO Youth Grant. The program provides funds for socially positive service projects benefiting pre-college youth.

Chapters apply for grant funds. Xi Delta chapter, Texas A&M University is a recent recipient of a Youth Grant. The project known as "Kemp Gym" is a weekly project where the Brothers give "kids" from 6 to 18 an alternative to being on the street. The children participate in a wide variety of activities, including basketball, indoor soccer, and various craft and art projects.

In the past two years almost \$6,000 has been awarded to our chapters. Applications for APO Youth Grants are sent to all chapters during the school year. Call 816-373-8667 for more information.



1996-1997 A FISCAL REVIEW

by John Wetherington, National Finance Director

Each year we present a report of the Fraternity's financial performance. During the most recent fiscal year, ending August 31st, we made substantial progress toward our long-term goals while providing increased services for our current Active and Alumni Membership. The accompanying detailed financial statements are taken from the report prepared by Deloitte & Touche LLP, a national accounting firm, as part of its annual audit of Alpha Phi Omega's financial reports and related activities. The Statement of Activities and Balance Sheet are included for your review. This article highlights some of the key results and, more importantly, discusses how the Fraternity is positioned for the future.

During the year we were able to manage the increased workload involved in supporting expansion in Pledge and Active Membership, supported more Chapters, Interest and Petitioning Groups, and subsidized the largest number of Chapter Program Workshops (CPWs) ever presented across the country. At the same time, we have provided regular communications such as the *Torch & Trefoil*, leadership development materials for officers and members, brochures for recruitment, new merchandise, a successful National Convention and supported a national team of volunteers. As a Corporation in the State of Missouri, we must also meet local regulations and federal requirements to maintain the organization. This involves maintaining our tax-free status, protecting the Fraternity's name, trademarks and copyrights, and operating with appropriate procedures. Some expenses are necessary to meet these efforts.

The total cost of our operating activities last year was \$664,622 including \$103,175 in convention related expenses. Our largest operating expense is salary and related expenses for our National Office Staff. This cost represents 45% of the total non-convention expenses.

The next largest expenses are for printing, postage and merchandise (for resale). The Unrestricted (operating) revenues were \$639,454 for the year. 60% of the non-convention revenues come from Pledge and Initiation fees and Annual Active Membership Dues. Merchandise sales and donations contribute most other revenues.

You will note that operating expenses exceeded revenues and we had an operating deficit of just over \$25,000. This was in line with the budget for the period. As you will recall, the National Convention determined it was appropriate to raise membership fees to meet inflation and provide enhanced services. As we have delayed the increase as long as possible, it is typical to have a deficit in the year before the dues increase, occurring effective September 1. We are financially sound but have budgeted for the current year to increase our relatively thin cash position to add a bit more margin.

What is most exciting is our success in positioning us for the future. Our operating funds included a record \$75,389 in contributions from our annual campaigns to support on going activities. The donors supporting this effort are essential to the success in new programs we have provided and their continuing support is essential to our future. During the year we increased what are defined as Temporarily and Permanently Restricted Assets over

\$121,000 to \$371,504. These funds, received from special donor-designated contributions, will provide long term benefits. These include the APO Youth Grant, which marked its second successful year by distributing \$3,525 in support to chapter service programs. As a result of this success, the donor increased the investments available to fund future grants. We also are implementing the Mack Scholarship Program that has begun to support academic scholarships, leadership development programs attendance, and scouting activities.

Another new donor-based program, the BANC program, is being implemented to move the Fraternity toward its long-term membership goals by funding chapters at risk and petitioning groups, and by funding a staff position to provide better support of volunteers and more consistent follow-up with potential chapters. We are building a program called the Challenge Fund which will provide investments, income from which will cover building operating and maintenance expenses so we can permanently remove these from expenses needing support by student members. We also received a special donation at year-end and have combined this with operating funds to upgrade our technology in the National Office to enhance productivity and create means to better support Chapter Membership, Alumni and Volunteers in the coming years.

Finally, as part of our corporate responsibilities, we undertook steps to comply with new accounting standards that became effective for Alpha Phi Omega during our last fiscal year. This required a major effort on the National Finance and Operations Committee

ANNUAL FINANCIAL STATEMENT AND REPORT

BALANCE SHEET August 31, 1997

ASSETS	
CURRENT ASSETS:	1997
Cash and cash equivalents	\$ 53,107
Accounts receivable	16,699
Merchandise for sale	36,672
Printed materials and supplies	46,370
Prepaid expenses	<u>6,226</u>
Total current assets	159,074
PROPERTY AND EQUIPMENT:	
Land	93,000
Building	216,791
Equipment	62,719
Furniture and fixtures	<u>16,357</u>
	388,867
Less accumulated depreciation	<u>131,747</u>
Total property and equipment, net	257,120
LONG-TERM INVESTMENTS	<u>374,076</u>
TOTAL ASSETS	<u>\$790,270</u>
LIABILITIES AND FUND BALANCES	
CURRENT LIABILITIES:	
Accounts payable – chapters	\$ 7,523
Accounts payable vendors	4,816
Accrued expenses	7,556
Due to Alpha Phi Omega	
Endowment Trust	<u>1,500</u>
Total current liabilities	21,395
Funds held for chapters	<u>5,773</u>
Total liabilities	27,168
NET ASSETS:	
Unrestricted	391,598
Temporarily restricted	96,401
Permanently restricted	<u>275,103</u>
Total net assets	<u>763,102</u>
TOTAL LIABILITIES & NET ASSETS	<u>\$790,270</u>

STATEMENT OF ACTIVITIES YEAR ENDED August 31, 1997

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUES:				
Initiation fees	\$153,955			\$153,955
Pledge fees	92,325			92,325
Annual active				
Membership dues	<u>68,408</u>			<u>68,408</u>
Subtotal	314,688			314,688
Contributions	75,389	\$80,132	\$29,922	185,443
Sale of jewelry and merchandise	102,318			102,318
Interest and dividends	8,385	7,297	3,137	18,819
Net realized gain on investments		1,776		1,776
Net unrealized gain on investments	745	7,158	193	8,096
Convention	112,099			112,099
Other revenue	17,984			17,984
Net assets released from restrictions	<u>7,846</u>	<u>(7,846)</u>		
Subtotal	324,766			446,535
TOTAL REVENUES	639,454	88,517	33,252	761,223
EXPENSES:				
Program services:				
Salaries	234,258			234,258
Payroll taxes	16,769			16,769
Printing	55,734			55,734
Torch & Trefoil	34,318			34,318
Postage	32,812			32,812
Copier	13,560			13,560
Telephone	7,295			7,295
Staff visitation	6,262			6,262
Certificates and awards	5,731			5,731
Leadership development	4,794			4,794
Northwest support	4,442			4,442
Jadel Youth Program	3,525			3,525
Board meeting	3,416			3,416
BANC program	2,000			2,000
Mack scholarship	1,950			1,950
Disability insurance	1,826			1,826
Alumni services	1,441			1,441
Service	1,142			1,142
Scouting relations	553			553
Public relations	114			114
President's discretionary account	112			112
Blue & Gold society	<u>40</u>			<u>40</u>
Total program services	\$432,094			\$432,094
SUPPORT SERVICES:				
Management and general:				
National convention	\$103,135			\$103,135
Purchase of merchandise	45,793			45,793
Depreciation	21,840			21,840
Office supplies	9,268			9,268
Building maintenance	7,040			7,040
Data processing	6,157			6,157
Audit	6,050			6,050
Equipment maintenance	4,962			4,962
Insurance	3,858			3,858
Building utilities	3,766			3,766
Bank services	2,440			2,440
Staff development	2,123			2,123
Professional fees/subscription	1,765			1,765
Miscellaneous	<u>115</u>			<u>115</u>
Total management and general	218,312			218,312
Fundraising:				
Development campaign	10,180			10,180
Life membership campaign	<u>4,036</u>			<u>4,036</u>
Total fundraising	<u>14,216</u>			<u>14,216</u>
Total expenses	<u>664,622</u>			<u>664,622</u>
CHANGE IN NET ASSETS	(25,168)	\$88,517	\$ 33,252	96,601
NET ASSETS, Beginning of the year	<u>416,766</u>	<u>7,884</u>	<u>241,851</u>	<u>666,501</u>
NET ASSETS, End of the year	<u>\$391,598</u>	<u>\$96,401</u>	<u>\$275,103</u>	<u>\$763,102</u>

and more work by our National Office staff to meet these substantial changes. The accompanying financials reflect the efforts of our staff and volunteers to make this conversion. Because of the

changes and different presentations, we have only limited references to prior year results. We have not included the Statement of Cash Flows from the audit, as we do not feel it provides

significant additional information.

We look forward to reporting a continuing success and the results of our new efforts.



Extension Membership – What the Heck Is It?

by Charlie Zimmerman, National Membership & Extension Director

a) A unique tool for starting new chapters of Alpha Phi Omega

b) A taste of APO for prospective members

c) The most misunderstood type of APO membership ever

d) All of the above

If you picked (d), you're right! Extension Membership was approved by the 1990 National Convention as a unique tool for starting new chapters. The idea was that if interested students at a school without a chapter could join a chapter at a neighboring school, then they might gain some hands-on APO experience and have a ready support mechanism for starting a chapter at their own school. Great theory, wouldn't you say?

Reality Sets In

In reality, it has been a tough seven years for this newest form of membership. In fact, there has yet to be a chapter established thanks to its use.

Why? Well, perhaps our standard extension processes work so well that Extension Membership really isn't needed - in fact, it might actually get in the way. And it

might not be all that common to find two close schools with a strong chapter at one and ready Extension Membership candidates at the other. Finally, because of the potential pitfalls in having students from one school participate in another school's activities, this "taste of APO" requires the approval of the National Membership and Extension Committee and the particular schools before it can be used.

Although that last point is in our National Bylaws, it hasn't always been recognized by those excited by the prospect of granting Extension Membership. As a consequence, several attempts have been made to use this form of membership without the requisite approval.

There has also been confusion about the purpose of Extension Membership and its place in the Fraternity. It's important to remember that it was designed only to support the establishment of viable extension efforts at schools without chapters.

Hope for Better Understanding

As directed by the 1996 National

Convention, the guidelines for Extension Membership have been reviewed, revised and distributed to Regional Directors and Section Chairs for their reference. This information will also be distributed to all chapters very soon, and should help answer many questions.

For now, please keep in mind the following points:

1) Extension Membership is a way for chapters to support chartering or rechartering efforts at nearby schools. That is its only purpose.

2) There is an approval process that must take place before Extension Membership is conferred. This includes getting letters of consent from the schools involved and outlining a plan for establishing a new chapter. Criteria and guidelines are available from the National Office.

3) If you are interested in using Extension Membership, you should first review these guidelines and contact the National Membership and Extension Committee via the National Office before proceeding. (816-373-8667 or e-mail: apojudy@aol.com)

HISTORY FACT

In February 1974, the National Board of Directors approved the establishment of the H. Roe Bartle Award. This award addresses key issues for the best way to operate a chapter. Chapters conduct a self-evaluation based on the criteria and then submit a completed form to the National Office by November 15 in order to receive this prestigious recognition. Has your chapter conducted its HRB evaluation this year?

A PAGE IN HISTORY

For over 70 years
Alpha Phi Omega
has been going
strong. Here are just
a few of the many
reasons why.



Torch & Trefoil Fall 1947...The race is over, the gals won, and Marryin' Sam, Gamma Rho chapter's Prexy Richard Strong, is doing a good business. After being officially "married" by Sam, the couples went to an all-college dance sponsored by the chapter. This was an annual event of Alpha Phi Omega on the University of North Texas campus at Denton, Texas.

**Torch & Trefoil
Fall 1990...**Members of Alpha Beta Rho chapter at the University of Pittsburgh at Bradford together with the staff from Futures Rehabilitation Center in Bradford, Pennsylvania, assisted Special Olympics clients during a cross-country skiing event featured on the campus grounds.



65 Years Ago

The Lightbearer announced in the Winter 1932 issue... A new per capita tax would soon be in effect for members. The tax approved by the recent National Convention would be \$1 per active member, and be used for the maintenance of the National Office and the printing of the *Lightbearer*. That fee generated about \$750 during 1933.

50 Years Ago

*Torch & Trefoil
September 1947*
The top record of service in Alpha Phi Omega last year was 2,800 man-hours given by the members of Alpha Rho chapter at the University of Texas during the spring semester. And while doing this, the chapter also was responsible for the installation of three new chapters and still had time to initiate a pledge class of 38.

25 Years Ago

*Torch & Trefoil
Winter 1972*
Alpha Chi chapter at MIT really knows how to have an Ugly Man on Campus contest. In the past three years their UMOC contestants have raised over \$6,000 for CARE. Most recently their fund raising efforts of more than \$3,000 provided food, shelter, and disinfectant to refugees of Bangladesh.

Q&A

Everything you ever wanted to know about Alpha Phi Omega and finally got around to asking.



Under the gaze of Frank Reed Horton, the National Office staff includes (standing, from left) Anita Goddard, Merchandise/Supply/Mailing Assistant; Judy Mitchell, National Chapter Services Director; Linda Secrist, Accountant; Susan Harris, Administrative Assistant; Marilyn Tischinski, Registrar; Patrick Burke, National Executive Director; (seated, from left) Donna Dilse, Administrative Assistant; Brenda Fisher, Administrative Assistant.

Q What if I lost my Membership Certificate and ID Card?

A Contact Marilyn Tischinski, Registrar. Marilyn processes all Membership and Life Membership materials.

Q Our chapter wants to help start a new APO chapter. Whom do we talk to at the National Office?

A The National Chapter Services Director is Judy Mitchell. You can call her at (816)373-8667 or e-mail her at apojudy@aol.com.

Q Our Chapter treasurer from last spring did not leave orderly financial

records. Whom do we talk to at the National Office to straighten this out?

A The Fraternity accountant is Linda Secrist. She can answer any questions about chapter finances, IRS forms, merchandise, and fees.

Q When our chapter orders supplies and merchandise through the National Office what is the process?

A Anita Goddard, the Merchandise/Supply/Mailing Assistant, can normally process orders in one day. She will send the order to you or your chapter First Class Mail, UPS Ground or Air, or Federal Express.

Q If our chapter has questions about other aspects of the Fraternity whom should we contact at the National Office?

A If your question concerns alumni, alumni associations, or alumni lists ask for Brenda Fisher; Chapter addresses, chapter advisor information, or chapter lists ask for Donna Dilse, Leadership Programs, such as CPW, LDW, or Service Programs, like the APO Youth Grant and National Service Week, ask for Susan Harris.

Q Who is the new part-time employee?

A Betty Rauch, past Section 99 Chair, is the new national BANC Coordinator for the Fraternity. BANC stands for "Build A New Chapter." Betty resides in New Jersey and works with Judy Mitchell, Director of Chapter Services, to target and support new areas of chapter growth around the country.



Send your questions for Q&A to:
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Back To The Future

by Jack McKenzie, National Vice President

On a brisk autumn day not long ago, Kevin O'Neal and I went back to the future of Alpha Phi Omega.

Kevin is on the Fraternity's 75th Anniversary Planning Committee. Since the anniversary celebration likely will include events at Lafayette College in Easton, Pa., he had arranged to meet officials and tour facilities there to check out the possibilities for such activities. I tagged along to experience firsthand the place where Alpha Phi Omega began.

And so it came to pass that we found ourselves on common ground with the Fraternity's creators.

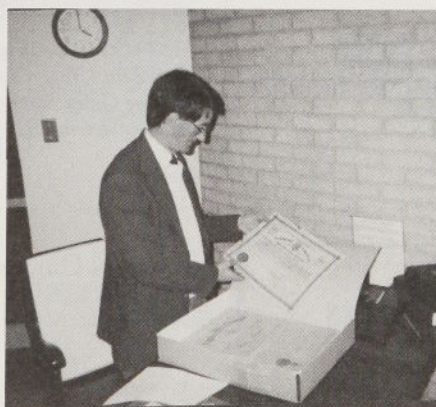
I was surprised to discover that Lafayette College has a modern, busy, youthful feel to it. Somehow I had expected it still to be like I imagine it was on that cold December 16th in 1925 when the first initiation ceremony was held. Instead, the computers in the engineering building, the bottled water in the student center, and the swooshes on the backpacks and running shoes were clear evidence that this is very much a campus in step with the present, not frozen in time.

In Hogg Hall, which was called Brainerd Hall in 1925, a simple plaque inside the front entrance on the first level identifies that building as Alpha Phi Omega's birthplace. On the second floor, the site of the first ceremony is now the college's career center. As Kevin noted later,

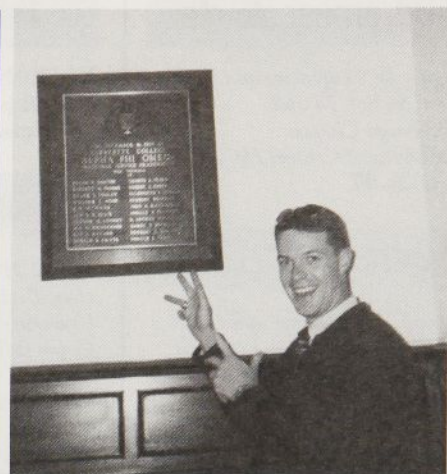
since Alpha Phi Omega is all about helping students develop skills and principles to make successful lives, it seems especially fitting and appropriate that the room in which APO started is now a place that helps students prepare to make successful livings.

Although the Fraternity no longer has an active chapter at Lafayette College, officials there say that more than 40 percent of Lafayette's 2,000 students are engaged in community service and outreach activities. Plus, a Lafayette administrator told Kevin and me that a student there had expressed interest recently in restarting APO on that campus. So there may be hope for Alpha Chapter's return.

In the archives of the Lafayette College library, Kevin and I were allowed to examine several boxes of



In the archives of the Lafayette College library, National Vice President Jack McKenzie examines documents chronicling Alpha Phi Omega's early days.



Brother Kevin O'Neal, a member of the Fraternity's 75th Anniversary Planning Committee, points out the Alpha Phi Omega plaque inside the front entrance on the first level of Hogg Hall (formerly Brainerd Hall), APO's birthplace at Lafayette College in Easton, PA.

documents and memorabilia chronicling Alpha Phi Omega's early days. As I held in my hands various pieces of the Fraternity's history, I realized that I was looking through not only a window to the past but also a window to the future. Frank Reed Horton and the other Founding Brothers had us in mind when they created Alpha Phi Omega. By their actions and decisions, they set in motion the Fraternity that we enjoy today; likewise, by our actions and decisions today, we are shaping the Fraternity for those who come after us.

Lafayette represents the past that gave APO its future. We in the here and now are building that future. I am confident we will build it well.

WHO, what, WHEN & Where?

ALPHA PHI OMEGA'S CALENDAR OF EVENTS

December 26-28

Region IV Conference and LDW
Host: Section 74 and
Psi Omega Chapter
University of Central Florida
Orlando, FL

December 27-30

Region X Conference and LDW
Host: Gamma Gamma Chapter
University of California
Berkeley, CA

December 28-30

Region I-II Conference and LDW
Host: Omicron Alpha Chapter
Kutztown University
Kutztown, PA

1998

January 16-18

Region VIII Conference and LDW
Host: Alpha Phi Chapter
Washington University
St. Louis, MO

February 6-8

NATIONAL BOARD MEETING
Hyatt Regency Hotel
Minneapolis, MN

February 20-22

Section 21 Conference
Host: Beta Epsilon
University of Northern Iowa
Cedar Falls, IA

Section 40 Conference
Host: Nu Zeta Chapter
Abilene Christian University
Abilene, TX

Section 61 Conference
Host: Alpha Delta Omicron
Chapter
West Virginia Wesleyan University
Buckhannon, WV

MARCH 6-8

Section 77 Conference
Host: Upsilon Rho Chapter
Charleston Southern University
Charleston, SC

Section 43/44 Conference
Host: Nu Sigma Chapter
Stephen F. Austin State University
Nacagdoches, TX

MARCH 7-8

Section 99 Conference
Host: Pi Upsilon Chapter
Drew University
Madison, NJ

MARCH 13-15

Section 81 Conference
Host: Alpha Beta Psi Chapter
Roanoke College
Roanoke, VA

Section 54 Conference
Host: Nu Beta Chapter
Hope College
Holland, MI

MARCH 21-22

Spring Conclave
Section 94/96
Host: Phi Epsilon Chapter
Maine Maritime Academy
Castine, ME

MARCH 27-29

Section 56/59 Conference
Host: Zeta Kappa Chapter
Bowling Green State
Bowling Green, OH

Section 68 Conference
Host: Iota Alpha Chapter
University of Tennessee
Knoxville, TN

Section 83 Conference
Host: Nu Rho Chapter
College of William and Mary
Williamsburg, VA

Section 52 Conference
Host: Alpha Tau Chapter
Butler University
Indianapolis, IN

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