



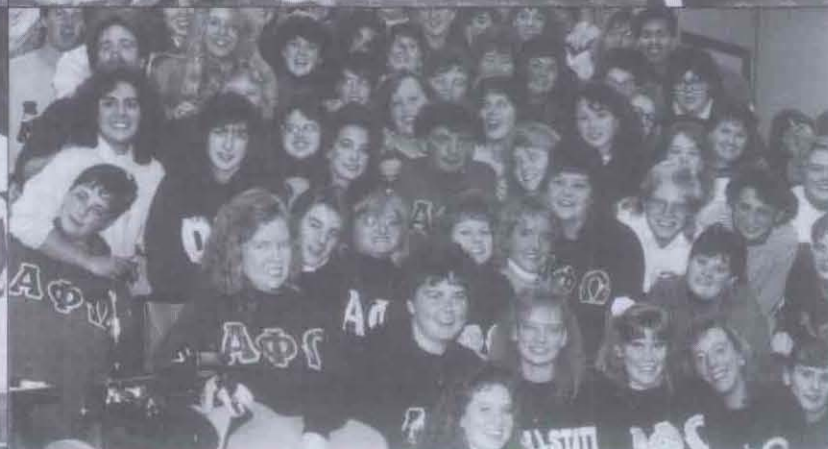
T O R C H & T R E F O I L



A Quarterly Publication of Alpha Phi Omega National Service Fraternity



Winter 1990



TORCH & TREFOIL

Alpha Phi Omega
National Service Fraternity

Volume 66, No. 2
Winter 1990

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NATIONAL OFFICE DEDICATION

On November 17, 1990, Alpha Phi Omega dedicated its new National Office at 14901 East 42nd Street, Independence, Missouri. Following are the comments delivered by our National President Stan Carpenter, during the ceremony that included over 200 guests.

Mr. Adkins, Councilman Callahan, Mr. Gamble, Brothers, Honored Guests, Ladies, and Gentlemen: Thank you for sharing with us one of the most momentous days in the history of our Beloved Fraternity.

It has been said that brevity is the soul of clarity. You will all be happy to know that I plan for these remarks to be very, very clear, however difficult that may be for a professor.

We are gathered here to celebrate the accomplishment of the tangible. This headquarters building is arguably the largest and most impressive single tangible feat in Alpha Phi Omega history to date. To those of us who have worked on this project for a dozen years or more, it seems incredible to see it done. Literally thousands of brothers and friends of our Fraternity have participated in large and small ways. The list of those to thank would take up far more time than we have here and would seriously endanger clarity.

This building is indeed tangible, but then we are used to defining ourselves in tangible ways. Alpha Phi Omega is a results-oriented group and has been from day one. Across these United States, the tangible products of our service are felt daily on our campuses, in our communities, and by the nation. We have raised millions of dollars, given and gotten millions of pints of blood, helped countless numbers of the less fortunate, picked up millions of pounds of trash, and performed innumerable other acts of service in the past 65 years, and we will continue in these and other worthy, tangible efforts. If organizations are judged by their impact, then we are and always will be known and appreciated by all who watch.

Brothers of Alpha Phi Omega, too, experience advantages from their affiliation with the Fraternity. They gain new friends, develop new leadership abilities, learn new skills, and change in many other positive ways. The benefits of brotherhood are substantial and tangible and they continue long after the college years.

Our Founder, Frank Reed Horton, would be amazed at the tangible results of the idea he had and acted on 65 years ago. He would probably also be the first to note that a focus on the tangible misses the point of this day and of Alpha Phi Omega.



Dr. Stan Carpenter
National President

Alpha Phi Omega is not about products or services or outputs or measurements of any type, at least not completely. Our Beloved Fraternity is about ideals and motivations and courage and love. Our physical impact upon our various smaller and larger communities is undeniable and huge. Our moral and philosophical impact is less obvious and arguably both larger and more important. What began as kind of a neat idea has mushroomed into a movement, nurtured by visionary leaders and members of our Fraternity for 65 years and counting. Who can tell how much impact we have had upon the character of our nation, upon the hearts and minds of four generations, upon countless towns and cities and states and nations? The answer, of course, is no one, for these kinds of impacts are intangible, by definition hard to isolate.

Brothers gain skills and leadership and friends, yes, but they also experience a subtle shift in their character as they learn to turn ideals into reality. This curious change, once begun, is systemic, pervasive, continuous, and cumulative, like an incredibly powerful inoculation. Further, it is irreversible and contagious.

This Alpha Phi Omega spirit, or more properly the spirit of Leadership, Friendship, and Service, is, for us, the ultimate intangible, the ever-present, but indefinable something that drives us on to accomplish the unlikely. Sometimes, we can see the presence of this intangible by trying to understand the larger significance of our tangible acts.

Which brings us back to today and this new building. But I think I can sum up the

continued on page 3

NATIONAL OFFICE DEDICATION

continued from page 2

significance of this occasion in a very simple phrase. Alpha Phi Omega has a Home. For the first time in 65 years, our spirit has a tangible symbol that can unite us all. We finally have a place to keep our few humble relics, to act as our anchor, to point to with pride and declare that it belongs to all of us. **Our Fraternity has a Home!**

But as big as it is and as nice as it is and as hard as it was to build, we must be mind-

ful that this building is a tiny, insignificant thing compared to the intangible Spirit that it represents. For the tangible is not the point. Today, we gather to celebrate the tangible evidence of our unity, and well we should. But let us also celebrate the true power of Alpha Phi Omega, the intangible Spirit of Leadership, Friendship, and Service that dwells not just here but everywhere there is a Brother and everywhere there is some one that a Brother has served.

Turning from the intangible to the ephemeral, Frank Reed Horton is here with

us today, as is H. Roe Bartle and Arno Nowotny and all of our fallen heroes. They share our joy and so do the shades and the thoughts of more than 200,000 Brothers who have joined us in our 65 years. And I think that they are pleased with our tangible deed, with our new Home. But they are more pleased with what it symbolizes, both today and as we build for the future. Let us keep our standards high. Leadership, Friendship, and Service—bound by a single tie—our Beloved Fraternity—may Alpha Phi Omega ever stand united.

The Chapters shown on this page are representative of the many Chapters across the nation that sent their congratulations photographically. To every chapter sending a photo, letter, card or banner—we thank you!



MU ZETA

San Francisco State University, Region X



EPSILON THETA

University of North Dakota, Region IX



ALPHA ALPHA EPSILON

College of Charleston, Region IV



THETA ZETA

University of New Hampshire, Region I



ZETA BETA

Virginia Polytechnic, Region III



LAMBDA OMICRON

West Virginia University, Region V

THOUGHTS ON OUR 65 YEAR HISTORY

Donald L. Terwilliger, Co-Founder

Brother Terwilliger recalled the joyous days, 65 years ago, when he was a part of the founding of the Fraternity. He remembers Frank Reed Horton as one of the finest men he had ever met. In those early days he remembers that the Brothers of Alpha Phi Omega really lived by the precepts of the Scout Oath. Brother Terwilliger sends his greetings to all Brothers of the Fraternity as we celebrate our 65th Anniversary.

Ellsworth S. Dobson, Co-Founder

65 Years of Service! Did any of the 14 undergraduate students at Lafayette College in Easton, Pennsylvania, who founded Alpha Phi Omega ever think that the Fraternity they had spawned would ever grow to become the great organization it is today? I think not. They may have had hopes it would prosper and progress, but when they were granted their charter by the Board of Trustees of Lafayette College on December 16th, 1925, and Frank Horton gave us the news in a hastily called meeting in our room at the then Brainard Hall, the enthusiasm with which his announcement was greeted, seemed to portend great things for A Phi O.

Time and distance cause memories, specifics and circumstances to fade and be lost—haven't you noticed that? But then, some things are retained, seemingly, forever. For instance, one day in late 1923, or early 1924, as I was completing my Senior year at East Orange High School in East Orange, New Jersey, I was on my way to school, one morning, walking on 4th Avenue in the Ampere section of East Orange, when a neighbor lady who I knew, came toward me and we stopped to pass the time of day. She asked me if I was going to College. I told her I was, and had applied to a number of institutions, but had drawn a blank up till then.

She looked at me and said, "I know of a nice small college I think you might like, and I'm sure they will accept you. It's Lafayette College in Easton, Pennsylvania. Why don't you write for a catalog and see if you would be interested."

Later I did just that, liked what I read in the catalog, applied for admission, took the entrance exams in May, 1924, passed them, and entered as a Freshman in September, 1924.

Now, the words of that neighbor lady may seem insignificant, and I failed to recognize them as being of great importance for quite a number of years. Then one day it struck me—God had given me the opportunity to become a Co-Founder of Alpha Phi Omega! Needless to say, A Phi O would have emerged on the World scene without my assistance, but what a privilege to be chosen.

There is much more to the story, of how I became a member of the Krescent Fraternity and in so doing received membership in the Mound Builders, which merged with Frank Horton's new Scouting Fraternity for former Scouts, of how I was "volunteered" to type the Constitution and Bylaws, with numerous revisions as the outline of the Fraternity came into being, of how the name, Alpha Phi Omega was determined, and other anecdotes, not to mention the Charter petition to the Trustees, all of which must be deferred for a future issue of the *Torch & Trefoil*.

Since that day in December, 1925, that small, lonely Alpha Chapter of Alpha Phi Omega, our Fraternity has grown to a total of 652 Chapters, with 302 active Chapters. What a calamity! 350 towns and cities across America where Chapters of A Phi O are located in colleges and universities and yet are being deprived of the many beneficial projects and services these

chapters could render. Would it be too much to ask for each of the 302 active Chapters to take as a project to re-activate at least one inactive Chapter in its vicinity? Think of the benefits that would accrue. And with our beautiful, new office building in Independence, Missouri, there would be ample space to handle the Chapter services which such an influx of additional Chapters would require. And for each individual or Chapter reactivating a Chapter, a Certificate of Merit would be issued. A challenge, brothers? You bet! Think about it! And act! Hail and farewell—for now!

Irwin H. Gerst, Life Member of the National Board of Directors

After attending a meeting to introduce Alpha Phi Omega to our campus, in October 1947, several of the engineering students became interested and decided to pursue the idea of a service fraternity on the campus of Los Angeles City College. After several meetings, service projects and a lot of good fun, we were Chartered as Epsilon Chi Chapter on April 7, 1948.

I attended my first National Convention in December 1950 in Des Moines, Iowa. I had met Dean Arno Nowotny a few months earlier at a California Conference. At the convention he asked me if I would be willing to serve on the National Board of Directors. I could not refuse after hearing H. Roe Bartle's speech challenging us all to serve.

My forty years as a member of the Board; as a Sectional Chairman traveling throughout California and several western states meeting with future brothers of Alpha Phi Omega and installing new chapters; as National Vice President a few terms, and Executive Committee for several years, has been very rewarding to me.

My continuing friendship with the Epsilon Chi Chapter Charter brothers; my opportunity to meet and serve with the outstanding brothers who have been elected to the Board of Directors over the last 40 years; the sectional, regional and national conventions; and the numerous meetings have all been a learning experience for me. They have all contributed to my career and made me appreciate all the brothers of Alpha Phi Omega.

My experience in Alpha Phi Omega is mine. I can only share a portion of it with you. You must build your own experiences. Your participation and friendship with your brothers can last a lifetime, like they have for me. You are the only one that can make it happen.

I can only wish that your career is as satisfying as mine and that your experience in Alpha Phi Omega contributes to your life of leadership, friendship, and service.

Glen T. Nygreen, Past National President

It was spring. The year was 1947. I had returned from wartime Navy duty just a year before and was serving as Assistant Dean of Men at the University of Washington. I was newly a father and both happy and challenged by all that was going on around me.

Robert J. Hilliard was an undergraduate student and active on the campus and in the Greater Seattle Council of the BSA. One Saturday afternoon he came to my home accompanied by a Seattle Scout Executive whom he introduced as Joseph J. Scanlon. They were re-establishing what became known as Gamma Alpha chapter of Alpha Phi Omega. They needed an administration adviser to carry through the project. Would I be willing to serve?

Thus began long years of service to APO. Bob Hilliard and Joe Scanlon became not only lifelong friends but true brothers in fraternity and Scouting and service. Our paths crossed in the states of Washington and Ohio and New York. They not only enriched my life but along the way brought many other leaders into my circle of friendship. I have been blessed because two men with twin interests in APO and Scouting sought me out and asked me to serve with you. The only foolish question is the one you don't ask. That applies to learning and to building an organization. No movement ever grew without people having the wit to ask others to join with them.

The path of service is the key to a fulfilled life. Don't be hesitant or afraid to ask someone you respect and trust to serve with you.

There have been many great APO moments in my life. I am most grateful for that moment when I was first asked.

Lorin A. Jurvis, Past National President TO FURTHER FREEDOM

"The purpose of this Fraternity shall be to assemble college students in a National Service Fraternity in the fellowship of the principles of the Boy Scouts of America as embodied in its Scout Oath and Law; to develop Leadership, to promote Friendship, and to provide Service to humanity; and to further the freedom that is our national, educational and intellectual heritage."

Since 1925, Alpha Phi Omega has assembled a quarter million college men and women in the spirit of the Scout Oath and Law. This year 13,000 active brothers on 300 campuses are committed to the purpose of this inclusive and largest National Service Fraternity.

Alpha Phi Omega offers each of us challenging, lifelong educational and civic opportunities:

- To develop Leadership — to stand up for what is right, to learn teamwork and management skills, to accept trust and responsibility, to take charge and get the job done;
- To promote Friendship — to enjoy the fellowship of new friends, to reach out in true brotherhood, to respect the dignity and nurture the well-being of every person;
- To provide Service to humanity — to help other people at all times — our college, the community and its youth, members of the Fraternity and our nation as participating citizens.

For sixty-five years, brothers of Alpha Phi Omega have given significant leadership — not only in their chapters and on campus, but in their communities, their states and the nation. Brothers daily reach out in friendship and concern for the needs of others. And these efforts result in relevant service that makes a difference in the lives of many.

It has been my privilege to witness the dedication and deeds of many pledges, active members, advisors and volunteer brothers of this Fraternity. I have learned much from them. Their example has motivated and enriched my professional and volunteer activities.

Today, as throughout our history, America needs educated, committed, participating citizens. Too many Americans are inadequately prepared to keep our nation strong, free and competitive. Many Americans understand too little of our country's heritage of liberty, the principles of our government of law and free enterprise system. Many citizens do not even bother to vote.

Our continued personal involvement and volunteerism are essential. By actively pursuing the principles of Alpha Phi Omega, we can make a constructive difference in our nation and the world. **We can further the freedom that is our national, educational and intellectual heritage.**

Earle M. Herbert, Past National President NOBODY DOES IT BETTER: APO AT 65

Sixty-five years isn't very long when you're measuring the history of fraternities, but sixty-five years is a very long time for one

organization to continue to break new ground and to consistently lead the way. "A very long time", yes, but it's not surprising if that organization is Alpha Phi Omega.

For 65 years, Alpha Phi Omega Brothers have developed their own potential so that they can better lead others. For 65 years, Alpha Phi Omega Brothers have given of themselves, individually and collectively, in serving others. For 65 years, Alpha Phi Omega Brothers have demonstrated that the highest attributes of fraternalism are best shown when they are a means to an end rather than an end in themselves.

For 65 years, nobody has done it better than the Brothers of Alpha Phi Omega.

Our challenge, however, now as always, is not to rest after 65 years of work and success, but to build. We must recognize that our long history of active leadership is nothing but a concise and solid beginning, a foundation upon which we must build new accomplishments of leadership, friendship, and service.

Only by meeting this challenge can we verify the statement: "Nobody does it better than the Brothers of Alpha Phi Omega!"

Lucius E. Young, LTC, (Ret) Past National President

What does Alpha Phi Omega mean to me? I could name the various concepts from A to Z and the sum total could be included in just one word—EVERYTHING! It encompasses the ideals of Scouting, which was the beginning of my APO experience. I actually was brought into Alpha Phi Omega through the scouting connection. A scouting associate was at the time an advisor to the chapter at the University of Maryland (Mu Epsilon) and asked me about forming a chapter at Howard University. He invited me to attend one of their meetings and I was hooked—I saw so many potentials that could be encouraging to the students at Howard University. The result of this visit was the formation of a petitioning group that worked under the sponsorship of Mu Epsilon. After a period of successfully completing all the requirements, the group was chartered Zeta Phi Chapter, the second on an all Black campus. The Howard University students were impressed with the Boy Scout connection which required membership in the Boy Scouts of America as one of the requirements to be met for induction. Only when this requirement was dropped did the chapter become weak and finally—inactive. Of course, other factors led to the spasmodic active participation of the chapter in the national program—the admission of women being one—and to this day there is the on again off again action in the chapter.

Another indelible experience during the over forty years of Alpha Phi Omega membership was the Constitutional Convention held at the University of Oklahoma in 1967. The convention organization was designed to remedy apparent weaknesses in the constitution and to revise it to be prepared for the consideration of new areas of legislative powers not then covered. Among these were restriction on the number of members on the board, open membership on the executive committee (not elected by the convention for a specific committee) and chapter freedom in selecting new members (with subsequent convention approval). Thus became possible the selection of inductees regardless of color, race, creed or sex.

The dedication of the new headquarters building on November 17, 1990 was the realization of a grand dream and I was fortunate to be able to participate at that celebration. The beautiful structure exhibits a utility that emphasizes SERVICE and symbolizes the permanence of Leadership, Friendship, and Service in Alpha Phi Omega. As with programs of the fraternity to meet the challenges of the future, this beautiful structure becomes each individual to march forward projecting Leadership, Friendship, and Service throughout the world.

CHAPTER NEWS

NU EPSILON

Early last spring, Nu Epsilon Chapter participated in Jump Rope for Heart. A large number of the brothers participated and during the course of the evening everyone joined together and jumped ropes, making new friends and raising funds for the Heart Association. Additionally, during that same time frame, they sponsored a car wash to raise money for the local Boys Home. Many brothers and pledges worked a full day. Working for donations alone, the chapter raised over \$100 at the car wash. For further information contact Nu Epsilon Chapter, Georgia Southern College, Landrum Box 12363, Statesboro, GA 30460-0001.



ALPHA BETA

Brothers of Alpha Beta Chapter assisted the Nittany Mountain District of the BSA at its annual First Aid Meet. Twenty-four patrols representing Scout Troops from Centre County, Pennsylvania, attended the meet to test their First Aid skills. Alpha Phi Omega brothers acted as victims of hypothetical emergency situations and were judges evaluating each of the patrol's First Aid skills. For further information on an event such as this contact Alpha Beta Chapter, Penn State University, 206 Hetzel Union Building, University Park, PA 16802.



ALPHA BETA ZETA

Alpha Beta Zeta Chapter at Radford University enjoyed a Klondike Derby at a local Boy Scout Camp, Camp Powatan, last spring. The brothers helped coordinate and run programs for the Scouts. The brothers are involved in at least one scout project each semester. For further information contact Alpha Beta Zeta Chapter, Radford University, P.O. Box 5520, Radford, VA 24142-5520.



ALPHA EPSILON

In January, 1990, brothers of Alpha Epsilon joined other campus organizations at Louisiana State University to commemorate Martin Luther King Day. Members created a banner for the march and were recognized as being the most integrated organization on the LSU campus. For further information please contact Alpha Epsilon Chapter, Louisiana State University, P.O. Box 19187, Baton Rouge, LA 70893-1918.



DELTA RHO

Delta Rho at Rutgers University inducted 46 pledges in their Spring 1990 Pledge Class. The class was named after community advisor and honorary brother, John Bukszar. On Saturday, March 10, 1990, the brothers hosted the Spring 1990 Section 99 Sectional Conference at Rutgers University. In addition to brothers from their section, Omicron Iota, Worcester Polytechnic Institute; Kappa Omicron, University of Massachusetts; and Theta Chapter, University of Virginia, were also in attendance. The motto: "Flying into the 1990s" mirrored the attitudes of all who attended. For further information contact Delta Rho Chapter, Rutgers University, P.O. Box 21, Student Activities Center, 613 George Street, New Brunswick, NJ 08903.

ZETA BETA

In their continuing program to provide service to the community, brothers of Zeta Beta took the opportunity to help the Roanoke Ronald McDonald House. Three weekends during September, 24 brothers were able to provide more than 100 man hours of service. Brothers removed all furnishings from 16 bedrooms of the house so that new carpeting could be laid. "It was a lot of hard work," said Mark Resnik, "but it was great to see that families who are going through rough times have a nice home to go to when they are away from their own." Zeta Beta has been involved with the Ronald McDonald House since the fall of 1988. Once a month, brothers go to the house to help staff so that the house manager's can have a few days off. Brothers help prepare and serve meals, check residents in and out, and other work as necessary. For further information contact Zeta Beta Chapter, P.O. Box 1011, Blacksburg, VA 24063.



PROJECT MANHATTAN

Project Manhattan is a get together of sorts for all brothers living in and around the New York City, tri-state area. It was created two-years ago as a fellowship activity for brothers who are in Sections 88 and 89 and would not be able to attend the National Convention in Denver. It was held again last year too. It was a starting point for many who attended the Regional Convention in Boston. The brothers of Epsilon Sigma Chapter at the University of Buffalo have hosted this special Christmas Caroling session for the past two years. For further information on this project contact either Howard A. Kramer, Project Chairperson, at 716-834-0638 or Jonathan Bearfield, Service Vice Chairman, at 716-875-7499.



DELTA PI

Delta Pi Chapter at Trinity University has adopted two miles of highway north of San Antonio, Texas. In a splendid example of Service to country, members pick up litter (bottles, cans, tires, etc.) twice each semester. Adopted by the chapter in the fall of 1989, cleaning up the nation's highway is becoming a favorite project among chapter brothers. For further information contact Delta Pi Chapter, Trinity University, P.O. Box 413, 715 Stadium Drive, San Antonio, TX 78284-0001.



CHAPTER NEWS GAMMA LAMBDA



The brothers of Gamma Lambda at Clemson University are actively involved in service. This past fall, during the week of October 28-November 3, the brothers worked with the City of Clemson, South Carolina, and in particular UNICEF week. The brothers were recognized by the Mayor of Clemson for their outstanding service to the community. For further information on this project contact Gamma Lambda Chapter, Clemson University, P.O. Box 2885, University Station, Clemson, SC 29632-0001.

XI ALPHA



This past September, for a 12 hour period, from 9:00 p.m. on a Saturday evening to 7:00 a.m. on a Sunday morning, the brothers of Xi Alpha Chapter at Muhlenberg College danced for Dream Come True of the Lehigh Valley, an organization dedicated to making a wish come true for a chronically or terminally-ill child. By the end of the 12 hour period the brothers had pooled their enthusiasm and danced their best steps to raise over \$1,200 for an area child. The brothers also sponsor events such as Halloween and Thanksgiving parties for children afflicted with cystic fibrosis, refurbishing area parks and teen runaway houses, and volunteering for service at rehabilitation hospitals. For further information contact Xi Alpha Chapter, ALPHA PHI OMEGA, Muhlenberg College, Box 2796—Seegers Union, Allentown, PA 18104-5596.

1989-90 A FISCAL REVIEW



By Wilfred Krenak,
National Finance Chairman

It is with pleasure I am reporting to you the financial status of the Fraternity as of August 31, 1990. The year has been one of positive financial results and in new directions taken to build a sound financial base for Alpha Phi Omega.

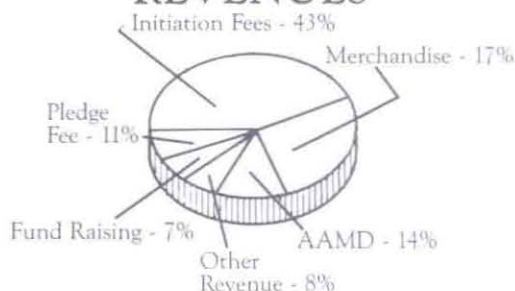
The year ended August 31, 1990 was gratifying in many respects. For the year the Fraternity again ended with an excess of revenues over expenses in the amount of \$3,596 before considering any amounts netted in our capital campaign efforts. Membership fees were up 18.5% from the prior year. Our development campaign fund-raising effort was very successful raising \$23,896, an increase of \$6,141 over 1989. The National Executive Director has continued to stress cost containment where appropriate while providing increased services to the membership.

During 1990 the Fraternity also took steps to further build for our future. In early 1990 ground was broken for our new national headquarters building in Independence, Missouri. Our fund-raising programs for this capital project began several years ago and have netted in excess of \$154,000. Such programs are continuing through specific efforts such as our "Target 30" project. It is our goal to ultimately retire the debt incurred to construct the building and set up an endowment to pay for all future costs of operating and maintaining the facility.

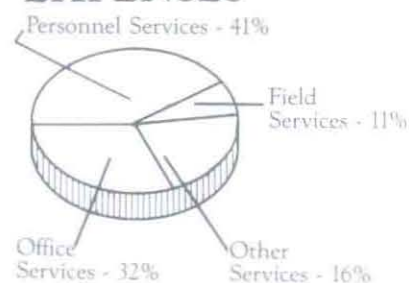
During the year the Fraternity hired a consultant to assist our fund-raising projects. The consultant has provided beneficial advice and opportunities in increasing our efforts to raise funds for our capital campaign and for our annual development campaign.

As the 1990 decade begins, Alpha Phi Omega enters it with a strong financial base. With the continued success of our membership programs through our volunteer leaders and our fund-raising programs, our Fraternity will remain the force envisioned by our founders in bringing the opportunities of leadership, friendship and service to college students for many years to come.

REVENUES



EXPENSES



ANNUAL FINANCIAL STATEMENT AND REPORT

BALANCE SHEETS August 31, 1990 and 1989

ALPHA PHI OMEGA GENERAL FUND
STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND BALANCE
YEARS ENDED AUGUST 31, 1990 AND 1989

ASSETS	1990	1989
GENERAL FUND:		
CURRENT ASSETS:		
Cash and money market funds	\$ 85,597	\$ 73,391
Account receivable	4,871	1,889
Merchandise for sale	14,948	15,872
Printed materials and supplies	21,325	19,052
Prepaid convention expense	480	
Postage meter	11	2,004
Other	418	375
Total Current Assets	<u>127,650</u>	<u>112,583</u>
FIXED ASSETS:		
Land	93,000	
Equipment	61,778	59,068
Furniture and fixtures	<u>13,653</u>	<u>9,471</u>
	168,431	68,539
Less accumulated depreciation	<u>44,334</u>	<u>35,385</u>
	124,097	33,154
Construction-in-process	<u>189,418</u>	
Total fixed assets	<u>313,515</u>	<u>33,154</u>
TOTAL ASSETS	<u>\$441,165</u>	<u>\$145,737</u>
CAPITAL CAMPAIGN FUND—Cash	<u>\$ 5,689</u>	<u>\$ 113,520</u>
DEVELOPMENT CAMPAIGN FUND—Cash	<u>\$ 22,332</u>	<u>\$ 12,444</u>

LIABILITIES AND FUND BALANCES

GENERAL FUND:		
Current liabilities:		
Accounts payable—chapters	\$ 3,652	\$ 4,554
Accounts payable—vendors	4,095	1,456
Wages payable	2,583	1,844
Payroll taxes payable	2,539	2,147
Accrued vacation	1,581	
Interest payable	3,209	1,556
Current maturities of note payable	6,250	
Total current liabilities	<u>23,909</u>	<u>11,557</u>
Other liabilities:		
Funds held for inactive chapters	6,971	5,592
Notes payable—Endowment Trust	<u>148,755</u>	<u>25,000</u>
Total other liabilities	<u>155,726</u>	<u>30,592</u>
TOTAL LIABILITIES	<u>179,635</u>	<u>42,149</u>
Fund balance:		
Designated	2,000	2,000
Undesignated	<u>259,530</u>	<u>101,588</u>
TOTAL FUND BALANCE	<u>261,530</u>	<u>103,588</u>
TOTAL	<u>\$441,165</u>	<u>\$145,737</u>
CAPITAL CAMPAIGN FUND—Fund balance	<u>\$ 5,689</u>	<u>\$ 113,520</u>
DEVELOPMENT CAMPAIGN FUND—		
Fund balance	<u>\$ 22,332</u>	<u>\$ 12,444</u>

	1990 Actual	1990 Budget (unaudited)	Over (Under) Budget (unaudited)	1989 Actual
REVENUES:				
Initiation fees	\$150,275	\$140,000	\$ 10,275	\$119,610
Pledge fees	37,355	35,500	1,855	34,675
Annual active membership dues	<u>53,151</u>	<u>50,400</u>	<u>2,751</u>	<u>48,884</u>
Subtotal	<u>240,781</u>	<u>225,900</u>	<u>14,881</u>	<u>203,169</u>
Sale of jewelry and supplies, net	<u>60,477</u>	<u>52,700</u>	<u>7,777</u>	<u>60,507</u>
Convention revenue				69,903
Contributed assets				400
Other revenue	<u>33,012</u>	<u>26,185</u>	<u>6,827</u>	<u>41,838</u>
Subtotal	<u>33,012</u>	<u>26,185</u>	<u>6,827</u>	<u>112,141</u>
TOTAL REVENUES	<u>\$334,270</u>	<u>\$304,785</u>	<u>\$ 29,485</u>	<u>\$375,817</u>
EXPENSES:				
Personnel services:				
Salaries	134,456	134,320	136	126,686
Hospitalization insurance	1,770	2,020	(250)	1,539
Payroll taxes	9,310	9,495	(185)	8,869
Disability insurance	<u>1,045</u>	<u>1,045</u>		<u>1,045</u>
Total personnel services	<u>146,581</u>	<u>146,880</u>	<u>(299)</u>	<u>138,139</u>
Office services:				
Printing	31,908	20,000	11,908	21,365
Telephone	5,663	7,500	(1,837)	6,498
Postage	20,568	16,600	3,968	15,499
Rent	20,723	19,900	823	20,656
Auditing and accounting	2,360	2,360		2,250
Office supplies	4,803	4,500	303	5,081
Bookkeeping	3,600	3,600		3,600
Data processing	4,417	3,000	1,417	711
Equipment maintenance	5,150	6,070	(920)	4,762
Insurance	2,226	2,000	226	1,814
Copier expense	<u>10,289</u>	<u>9,300</u>	<u>989</u>	<u>8,266</u>
Total office services	<u>111,707</u>	<u>94,830</u>	<u>16,877</u>	<u>90,502</u>
Field services:				
Chapter visitation—staff	8,829	9,000	(171)	6,280
Torch and Trefoil	19,594	20,000	(406)	19,550
Certificates and awards	3,027	4,600	(1,573)	4,768
Alumni report		3,000	(3,000)	2,338
President's discretionary account	1,625	2,000	(375)	1,200
Leadership development	3,275	3,000	275	794
Board meeting	(8)		(8)	76
Total field services	<u>36,342</u>	<u>41,600</u>	<u>(5,258)</u>	<u>35,006</u>
Other services:				
Professional fees and subscriptions	565	600	(35)	558
Purchase of jewelry and supplies	31,953	24,400	7,553	26,254
Legal fees				549
Fund raising	7,543		7,543	
Life membership sales campaign	4,268	3,000	1,268	2,986
Miscellaneous expenses	2,734	1,500	1,234	1,482
Depreciation	9,149	9,200	(51)	5,872
Convention expense				63,052
Interest expense	<u>3,728</u>	<u>2,075</u>	<u>1,653</u>	<u>1,556</u>
Total other services	<u>59,940</u>	<u>40,775</u>	<u>19,165</u>	<u>102,309</u>
TOTAL EXPENSES	<u>\$354,570</u>	<u>\$324,085</u>	<u>\$ 30,485</u>	<u>\$365,956</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	(20,300)	(19,300)	(1,000)	9,861
TRANSFERS FROM:				
Capital campaign fund	154,346	1,300	153,046	4,451
Development campaign fund	23,896	18,000	5,896	17,755
Special project fund				1,816
TOTAL TRANSFERS	<u>178,242</u>	<u>19,300</u>	<u>158,942</u>	<u>24,022</u>
FUND BALANCE, BEGINNING OF YEAR	<u>103,588</u>		<u>103,588</u>	<u>69,705</u>
FUND BALANCE, END OF YEAR	<u>\$261,530</u>	<u>\$</u>	<u>\$261,530</u>	<u>\$103,588</u>

NEW CHAPTERS



Alpha Gamma Eta

Fraternity history was made on April 28, 1990, when the Alpha Gamma Eta Chapter was chartered at the University of Vermont, Burlington, Vermont. While the chartering of any new chapter is a note worthy event, the special significance of Alpha Gamma Eta's chartering is that Alpha Phi Omega now has chapters in every state of the union. Although many Vermonters attending school out-of-state have become brothers of Alpha Phi Omega, it has taken 65 years for a chapter to be established in that state. During the day of their activation ceremony, festivities were capped with a celebration banquet and party. Congratulatory letters came from Vermont Senators, Patrick Leahy and James Jeffords; Vermont lone U.S. Representative Peter Smith; Governor Madeleine Kunin; and Burlington Mayor Peter Clavelle. During the activation ceremony, Fred Heismeyer, Carol Stec, and Jeff Stec were awarded the Ellsworth S. Dobson Certificate of Merit for their efforts in helping to establish the chapter at the University of Vermont. For further information contact the Alpha Gamma Eta Chapter, ALPHA PHI OMEGA, c/o Sara Munro, B351 Living & Learning Center, University of Vermont, Burlington, VT 05405.



Eta Beta

Eta Beta Chapter, the 170th Chapter of our Fraternity, was reactivated on September 8, 1990. In becoming an active chapter the brothers were involved with campus projects including working at special events and decorating the campus Christmas Tree, working at a Community Children's Hospital and the Annual Rescue League, working in an area nursing home, participating in Big Brothers & Big Sisters, helping with the MDA Super Dance and a Bowl-a-Thon. For further information contact Eta Beta Chapter of ALPHA PHI OMEGA, Simpson College, 701 N. "C" St. Box 3011, Indianola, IA 50125.



Omega

On May 11, 1990, Omega Chapter at Drake University was reactivated. Omicron Chapter at the University of Iowa assisted in the reactivation ceremony. Some of the projects that helped restart Omega Chapter were: Assisted a church group, cleaned a local park area, helped gather food for an emergency food pantry, assisted with campus blood drives, worked on the Variety Club Telethon, and collected funds for California Earthquake victims. For further information contact Omega Chapter, ALPHA PHI OMEGA, Student Activities Center, Olmsted Center, Des Moines, IA 50311.

WE HAVE MADE A DIFFERENCE



By Kay Hairgrove,
National Service
Chairman

Since the 1988 National Convention in Denver, our Fraternity's National Program of Emphasis has been "Take Pride

In America". Within this area of emphasis, National Service Day '89 was dedicated to environmental awareness.

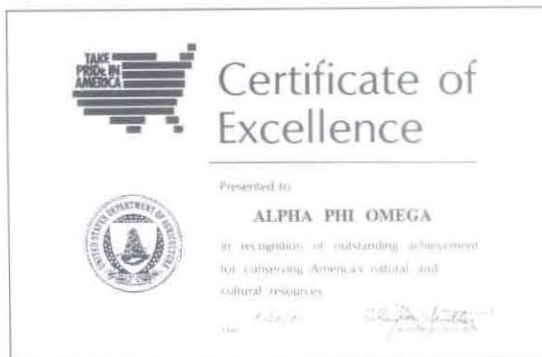
Last fall, on November 4, 1989, Alpha Phi Omega chapters across the nation organized and carried out a wide variety of service projects ranging from soil erosion to recycling to tree planting. Data on the projects was gathered from the 1989 National Service Day Project Sharing Forms and sent to the United States Department

of Agriculture's "Take Pride in America" program.

Based on this information, the USDA selected our Fraternity as one of the organizations to receive their National Certificate of Excellence. This award is "in recognition of outstanding achievement for conserving America's natural and cultural resources." It is signed by the Secretary of Agriculture, Clayton Yeutter and was ac-

companied by a congratulatory letter also signed by the secretary.

The award will be permanently displayed in our Fraternity's new National Office building. More important than the award however, are the permanent results that our work has and will continue to accomplish in improving our environment and making both ourselves, as well as others, more environmentally aware.



B.S.A./APO RELATIONSHIP CONTINUES TO STRENGTHEN CHIEF SCOUT EXECUTIVE APPOINTS NEW REPRESENTATIVE/ EMPHASIZES PROFESSIONAL SCOUTING



By Chuck Bowen,
National Scouting
and External
Relations
Chairman

The ongoing effort to develop and strengthen the relationship between the Boy Scouts of America and Alpha Phi Omega continues with the appointment of a new B.S.A. representative to our National Board of Directors.

Chief Scout Executive Ben Love appointed Don R. Adkins as Scouting's official professional representative to the Board on August 1, 1990. Adkins replaces Jay Heim who retired from B.S.A. service. Don is a native Texan and began his Professional Scouting Career in Tyler, Texas after graduating from Southeastern Oklahoma State University with a B.A. in Education in 1956. He quickly moved up the ranks in Scouting and served as Council Scout Executive in Ardmore, Oklahoma prior to returning to Tyler as Council Scout Executive in 1975. Adkins was named Personnel Director for the South Central

Region in 1983 and was promoted to National Director of Professional Selection and Placement in 1987. Even though Don was not an APO Brother while in College, his Professional Scouting Career has exposed him to our commitment to service. During the 1990 National Convention in St. Louis, the Brothers of Gamma Lambda Chapter will bestow Don with Honorary membership in their chapter.

In appointing Don to our Board, the Chief Scout Executive has not only pledged his commitment to APO but also encouraged Brothers to consider Professional Scouting as a career. Serving Scouting as a Professional is a natural for many APO Brothers, both male and female. And since Professional Scouting is an executive position, prior Scouting involvement is not a requirement. The duties of a Professional Scouter are primarily administrative even though contact with youth is also an important part of the job. The duties of a Scouting Executive include promoting, supervising and working on the Scouting program through a volunteer corps. Professionals receive an intensive training program through the B.S.A.'s National Executive Institute. And, as is evidenced by Don Adkins Professional Career, success and advancement in the B.S.A. can hap-

pen rather quickly. Alpha Phi Omega welcomes Don Adkins as Scouting's Professional Representative to the National Board of Directors. For more information on Scouting as a career, contact Don at the National B.S.A. Office in Dallas, Texas at (214) 580-2000 or P.O. Box 152079, Irving, Texas 75015-2079.



Don Adkins

NEW BROTHER MELT— HOW YOUR CHAPTER CAN REDUCE THE LOSS



By Fred L. Pollack,
National
Membership &
Extension
Chairman

One of the highlights of the year for an Alpha Phi Omega chapter is the Initiation of its pledges into the Brotherhood. New friendships have been formed and the future of the chapter seems secure for at least another year or so. But is it?

An analysis of the membership reporting from 100 chapters for three years suggests that about half of these new Brothers will not be active by the start of the next academic year. Why?

A portion of the loss is due to factors beyond anyone's control. Some Brothers transfer colleges or get involved in a more difficult academic program. Others decide that the Fraternity and our program is not what they thought it was. You probably know all of these reasons from your experience.

The most significant reason, however, appears to be that the new Brother never felt that she or he had become part of the chapter. Leadership opportunities seemed closed, or at least very difficult to obtain. The chapter's program seemed to be established and impossible to change in any way. In short, despite six to ten weeks of pledge membership and formal Initiation into the Fraternity, many new Brothers fail to make the emotional and psychological shift to active status.

What can be done to decrease this loss of ideas and leadership? Each chapter must develop a program that reflects its size and membership. However, one approach which has proven successful is a "retention session" held by the Chapter President, Service Vice President, and Membership Vice President. Prior to this meeting, each Brother should be asked to complete a "personal interest survey" from the Chapter Program Planning Conference guide. Using these forms, these officers can determine which part of the chapters' program each Brother is most likely interested in. Each officer is assigned responsibility for following through and asking each Brother to become involved.

This session can be held at the beginning of each semester. The National Membership & Extension Committee has prepared an outline for conducting this session. Your chapter will receive the outline in the next few weeks. I hope you will give this approach your best effort so we can determine if it will increase our retention rate.

Moving?

NEW ADDRESS

Name _____

Address _____

City/State/Zip _____

Mail to: Alpha Phi Omega National Office
14901 E. 42nd Street
Independence, MO 64055

Alpha Phi Omega

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