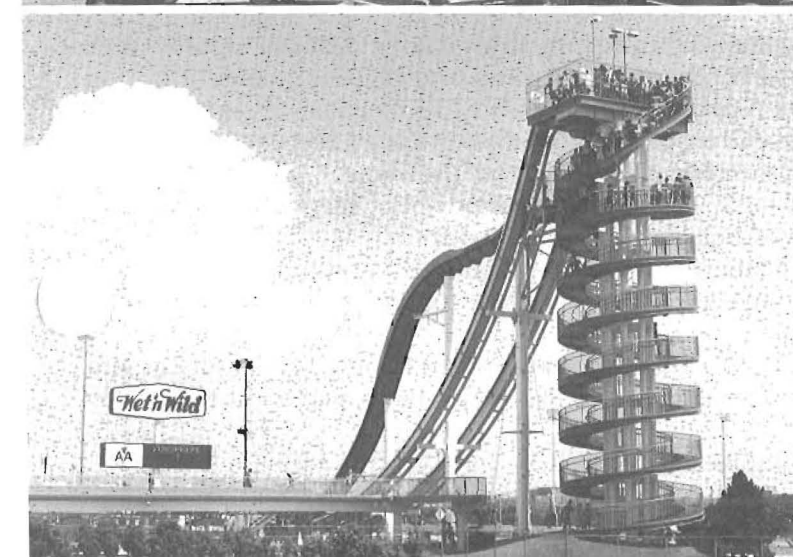
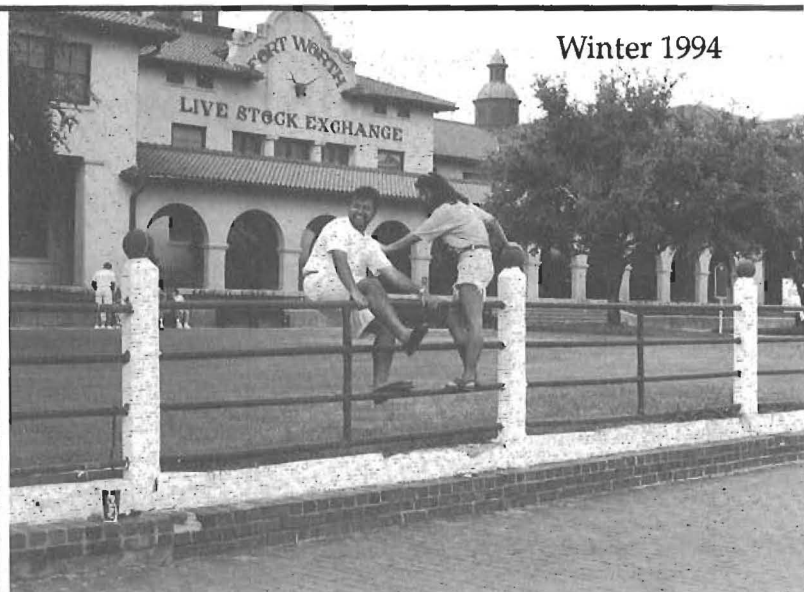


TORCH & TREFOIL

A Quarterly Publication of Alpha Phi Omega National Service Fraternity



TORCH & TREFOIL

*Alpha Phi Omega
National Service Fraternity*

Volume 70, No. 2
Winter 1994

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A MESSAGE FROM THE

NATIONAL

President

You all have heard of Bing Crosby. He was a monument of stage and screen, who starred in movies such as "White Christmas," "Going My Way," "The Bells of St. Mary's" — not to mention all those "road pictures" with Bob Hope. He was a giant in the entertainment industry.



Gerald A. Schroeder
National President

A few weeks ago, my son Jeff was home from college for fall break. On Sunday night, we were up late together watching the nostalgia channel. "Going My Way" was on.

Bing Crosby played a young priest assigned to a declining parish whose pastor, played by Barry Fitzgerald, desperately needed help. When Crosby first appeared in the movie, Jeff looked at me and asked, "Who is that guy?"

He recognized the face, but couldn't place him. There is a lesson in his question.

No matter what our accomplishments on this Earth, no matter how popular we may be to our peers, no matter what our success in our chosen profession or how much money we make, the memory of our material achievements will dim as time passes.

Someday, someone will ask who we are because they will be too young to remember us personally.

I will never forget my good friend, Earle Herbert, telling me about his tenure as National President. Everywhere he traveled, he said, people would meet him at the airport to take him to his meeting or hotel. He never had to worry about details.

Then, he went on his first trip as a past National President — and, as usual, he didn't worry about the details. Except that this time, there was no one to meet him. He arrived at the airport and had no earthly idea where he was going, where the conference was, or what hotel he was staying in. The students were busy taking care of the new National President.

All of us may be in the limelight for awhile as a chapter president or other officer, as a voting delegate to a convention, an alumni volunteer, or even National President.

But our "moment in the sun" is not important in any real sense unless we take advantage of the opportunity to serve. We must have the vision to see beyond our own circumstances and needs, to our duty to the world in which we live.

We will be remembered for what we do for others. Our ideals, put to work in each of our neighborhoods, can be the solution to national problems.

I am so proud of Alpha Phi Omega because its members understand with all their heart that, as citizens of a democracy, they have a responsibility to contribute something of their talent for the good of the whole.

I am so grateful to all who have made Alpha Phi Omega the nation's premiere collegiate service organization.

I retire as your National President with profound gratitude for the opportunity you gave me to serve you and with a commitment to serve in other ways in the future.

Beyond that, I can only paraphrase a line from "Going My Way": I'm sure there is a way to say to you what I'd like to say, but it will occur to me only after I've gone.

Godspeed and God bless!

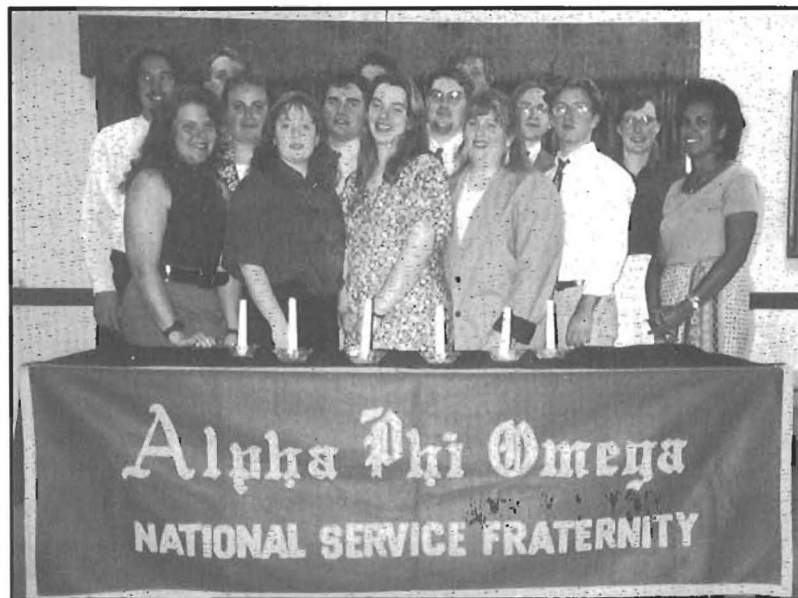


Gamma Lambda

As on ongoing project, Gamma Lambda Chapter at Clemson University in South Carolina helps a nearby home for children with one of its primary fundraisers: newspaper recycling. The home collects old newspapers that, when the pile gets high enough, have to be loaded (which is where Gamma Lambda enters the picture) into tractor-trailer rigs for transporting to a recycling center to be redeemed for cash. The money is used by the Collins Children's Home to help provide a warm and loving environment for children who, for various reasons, cannot stay in their homes. In this photo, Gamma Lambda Brothers Matt Fail, left, and Kevin O'Neal point the way to a "pile" of service waiting to happen. For more information about this and other Gamma Lambda projects, write to Alpha Phi Omega, P.O. Box 2885, Clemson University, Clemson, SC 29632-2885.

Delta Eta

On May 22, 1994, Delta Eta petitioning members began their new journey at Oregon State University in Corvallis, Oregon on rechartering their chapter. The petitioning ceremony was conducted by Gamma Alpha, University of Washington and Eta Psi, University of Oregon. The initial process was begun in late February, and they hope to receive charter status by March of 1995. Past activities include working with the local area Children's Farm Home Auction as well as co-sponsoring, with the Eta Psi Chapter of Chico State, a project of rebuilding a Northern California Boy Scout Camp. The Chapter plans on assisting local Boy Scout Troops in the community's Annual Food Drive. For further information, contact Delta Eta, Student Activities Center, Snell Hall, Corvallis, OR 97331.



On the Cover . . .

Everyone attending the 1994 National Convention in Dallas will have a really great time. Our cover photos show highlights of Dallas and Ft. Worth. From the top left they include: Ft. Worth Water Gardens, Ft. Worth Sundance Square, Arlington's Wet n' Wild, Ft. Worth Stockyards, National BSA Headquarters, and the famous Dallas West End.

Gold Congressional Award

Corey S. Weiss, a graduate at West Texas A&M University and alumnus of Beta Sigma Chapter was recently awarded the Gold Congressional Award in a ceremony at the United States Capitol. Weiss was one of the first to win each level of the award in Texas. He received the bronze Congressional Award in 1988 and the silver Congressional Award in 1990. Weiss pledged the Beta Sigma Chapter in the spring of 1991 as a member of the Patriot pledge class. During his time in the chapter he served as President, Vice President of Membership, and Secretary. He also participated in a Chapter President's Workshop and the 1992 National Convention. In 1993, Weiss was awarded the Chapter Distinguished Service Key. Weiss graduated from Texas Tech University in 1993 with a degree in political science and history.

The Congressional Award and the Congressional Award Foundation were created by an act of Congress in 1979 and signed into law by President Jimmy Carter and extended under Presidents Ronald Reagan and George Bush. The award is the only way in which the government recognizes the achievements of young people and is the only award presented by the United States Congress. The legislation was proposed by Senator Malcolm Wallup of Wyoming, who presented the award to Weiss.

The award is designed for young people from age 14 to 24 and can be earned by anyone. The bronze level is achieved by completing 100 hours in voluntary public service, 50 hours of physical fitness, and 50 hours in personal development. The silver level is complete with 200 hours in public service and 100 hours of physi-

cal fitness and personal development. The highest level, the gold, is awarded after completion of 400 hours of public service and 200 hours in physical fitness and personal development. In addition to the hours, a participant must take part in an expedition or cultural exploration.

For his personal development hours, Weiss participated as a member of the Student Senate and Election Commission while at Texas Tech. His voluntary public service hours were achieved with his activities as a member of Alpha Phi Omega. His physical fitness hours were accomplished through an exercise routine carried out at the university. He completed the requirements by carrying out an expedition to Big Bend National Park, the Davis Mountains in Western Texas, and Mexico.

Weiss joined 26 other young people from 15 states, between the ages of 14 and 18 in Washington in late March for the four-day program. The gold award ceremony took place on Tuesday, March 22, following a reception in which the honorees visited with various members of Congress.

The award was presented to Weiss by Senator Wallup and Senator Max Baccuss of Michigan. Prior to and during the ceremony, Weiss met Senate Minority Leader Bob Dole of Kansas, Senator Kay Bailey Hutchison of Texas, Senator Alan Simpson of Wyoming, Senator John Danforth of Missouri, and Senator Harris Wofford of Pennsylvania.

For more information about this award contact: The Congressional Award Foundation, P.O. Box 77440, Washington, D.C. 20013.



The award is the only way in which the government recognizes the achievements of young people and is the only award presented by the United States Congress.

"A Lifetime Connection"

(Don't Be Cut Off)



by Dr. Fred C.
Heismeyer,
*National Alumni
Chair*

Alpha Phi Omega is renewing a connection with, and developing an emphasis on, its alumni and alumni program. Regional and Sectional Conferences reflect this emphasis by incorporating workshops and activities for alumni. Publications and articles reflect this emphasis by focusing on local alumni associations and active/alumni networking. The leadership of the Fraternity reflects this emphasis by encouraging continued involvement in the Fraternity among graduating members. The National Convention reflects this emphasis by having a number of events and seminars for alumni members. And, the work of the National Alumni Association/National Alumni Committee reflects this emphasis by developing and coordinating benefits and services for alumni members.

The most exciting new venture focusing on alumni is the Sustaining

Membership category within the National Alumni Association. The National Alumni Committee developed, and the National Board of Directors approved, the category in July. Sustaining Membership will be officially launched during the 1994 National Convention and be available to all alumni members.

The category of Sustaining Membership within the NAA is designed for those alumni members who want to have regular communication with Alpha Phi Omega and desire a more active part in the Fraternity. Sustaining Members of the NAA will receive a quarterly newsletter, have access to a career network, may utilize a locator service, will help promote and expand alumni participation within our Fraternity, be the focal point for recruiting the Fraternity's expanding need for alumni volunteers, and be presented with a certificate, suitable for framing, that publicly demonstrates the member's continued support for community service by, and the leadership development of, college students.

Alpha Phi Omega's alumni are its most important resource. Alumni members play many vital roles including serving in a key leadership position, being a role model for active members, participating as a financial contributor, and most impor-

tantly, continuing the commitment for community service beyond the college campus.

Our Fraternity is at another milestone in its 69-year history. The roles individual alumni members play in this renewed alumni program may be different. Available time and interest will vary from member to member. Individual connections may be through your chapter, through a local alumni association, through serving the Fraternity in a leadership position, through Life Membership, through Sustaining Membership in the NAA, or through continued community service beyond the confines of Alpha Phi Omega. Whichever connection or connections an alumni member chooses, all alumni share the spirit of Leadership, Friendship, and Service, as well as, a lifetime connection to Alpha Phi Omega.

The leadership of the National Alumni Association invites you to the 1994 National Convention in December. Contact the National Office for registration details. Please join over 300 alumni members Deep in the Heart of Texas and renew your connection and commitment to our cardinal principles of Leadership, Friendship, and Service by attending the convention and celebrating "Deep in the Heart of Service."



Actives and Alumni

This past spring in Washington, D.C., actives of Eta Mu Chapter at the University of Maryland, in College Park, Maryland, and Washington, D.C., area alumni joined together to sponsor an information booth for a Scouting Fair, "On the Mall." The Exhibition and fair attracted over a hundred thousand visitors.

CHAPTERS



Xi Delta

With 217 total pledges this past spring, the Belton Lim pledge class was the largest in the history of the Xi Delta Chapter of APO. Under the leadership of Pledgemasters Jason Dyke and Casey Conner, and pledge president, Chris Brown, the Texas A & M University pledge class completed over 2,500 hours of community service during the first five weeks of the semester. The pledge class banner appeared at each project to promote pledge class pride and morale. The Belton Lim pledge class also had its own T-shirt designed for added solidarity. For further information contact: Alpha Phi Omega, Texas A & M University, 129 Koldus Building, College Station, Texas 75962.

Epsilon Nu

The Epsilon Nu Chapter participated in a project on September 9, 1994, to help build a new playground at the Minetto Elementary School in Minetto, New York. The 23 Brothers present helped shovel and distribute wood chips, assisted in actual construction, served food, and helped with childcare. Since the playground project is still in need of enormous amounts of money to pay for materials, Epsilon Nu at SUNY Oswego is planning a car wash fundraiser to help the school. For further information contact: Alpha Phi Omega, SUNY College at Oswego, Hewitt Union Main Office, Oswego, NY 13126.



Kappa Omicron

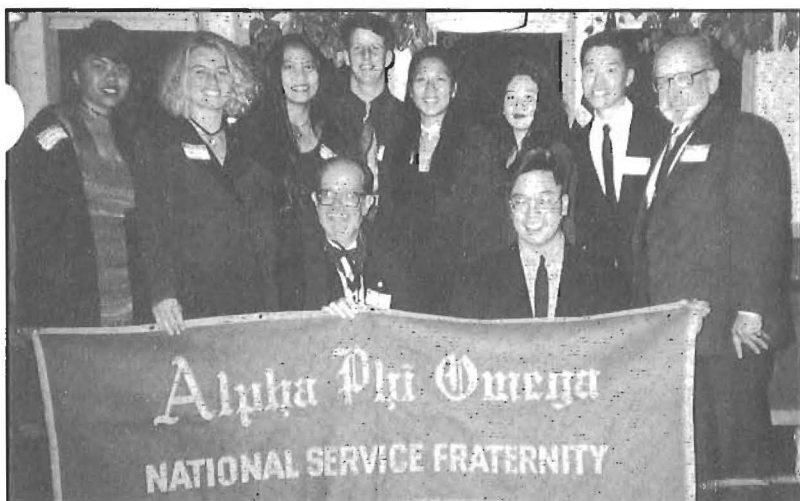
April 30, 1994, the Kappa Omicron Chapter at the University of Massachusetts participated in a town-wide service project entitled "Into Amherst." This is an annual project run by a program entitled "Vitality Involved in Volunteer Action (VIVA), a campus-wide organization consisting of service groups working together to provide service to the community at large. Kappa Omicron is an active member of this campus-wide group, both in organizing and participating in all the projects VIVA sponsors over the course of a year.

The Chapter worked to improve a playground at the Crocker Farms Elementary School at this year's event. Brothers spent the afternoon spreading wood chips, laying gravel, planting tires, building slides, and improving overall playground safety. For further information contact: Alpha Phi Omega, University of Massachusetts, Student Union Office, RSO Box 13, Amherst, MA 01003



Rho Gamma

In 1993, the National Fall Pledge Class was dedicated to Past National President Earle M. Herbert. That fall over 100 Pledge classes across the country reported special projects completed in his honor. Rho Gamma Chapter at California State University, Long Beach, California, had the additional honor of having Earle attend their pledge class initiation. (Their photo arrived at the National office just a few weeks ago. As editor I felt the photo deserved a place in the T&T.) The Chapter said it best, "We are very sorry that it took so long to send it (photo). After it was developed, Earle passed away, and now it seemed like an appropriate time to remember him, his life and life's work in APO." For further information contact Alpha Phi Omega, California State University, Long Beach, CA 90815.



Iota Upsilon

The Brothers of Iota Upsilon at Slippery Rock University really know how to use their hands. Last spring they were invited by Slippery Rock Cub Scout Pack 412 to present a puppet show on self-esteem for children at the annual winterfest. The chapter performed the show for 40 children. Brother Cherie Jones said, "It was one of the greatest projects we've ever done." For further information contact

Alpha Phi Omega, Iota Upsilon Chapter, Slippery Rock University of Pennsylvania, Slippery Rock, PA 16057.



"The Best P.R. There Is"



by Jack A. McKenzie,
National Public Relations and Publications Chair

There is a quote I keep pinned to the bulletin board behind my computer monitor at the office. The words are from a speech by our National President, Jerry Schroeder. They read: "It is often easier to fight for principles than to live up to them."

That is a powerful thought on many levels, and in it lies a fundamental truth important to the Fraternity's public relations.

It is easy to think of public relations in terms of posters, banners and newspaper articles. Those are valuable elements of a good P.R. program, and we should use them to increase public awareness and understanding of the Fraternity and its activities. But kiosks and the evening news are not where the Fraternity's image and reputation are made.

What people think of Alpha Phi Omega — its image, its reputation — is determined largely by how

well we, the members of Alpha Phi Omega, individually live up to the principles we so often recite and defend as our collective creed. To put that another way, I recently heard a non-APO publicly compliment a Brother by saying, "He walks the talk." That's the best P.R. there is, and it's P.R. that doesn't require any special skills or talents — just an honest effort every day to be a personal example of Leadership, Friendship, and Service in action.

It may indeed be easier to fight for principles than to live up to them, but living up to one's principles is surely the most effective way to fight for them.

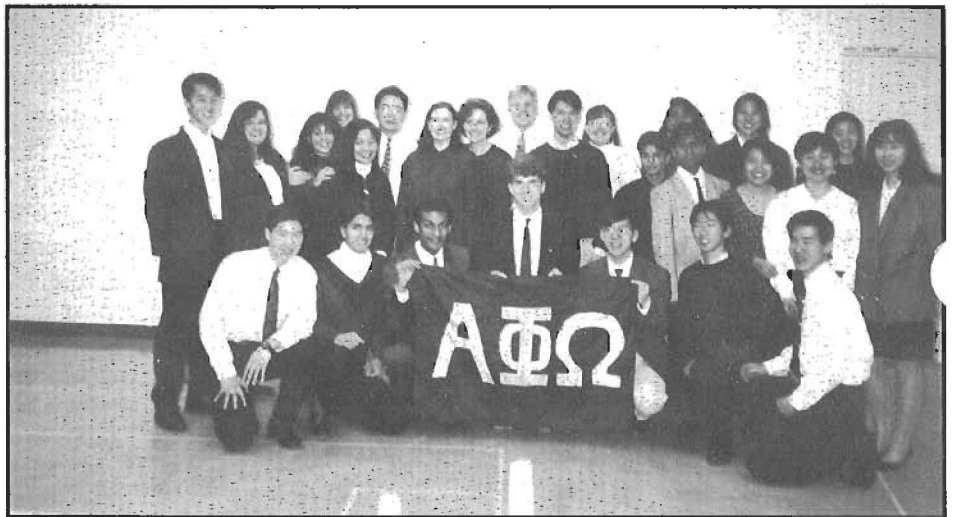
SIGMA

1993 was a good year for the Sigma Chapter at Northwestern University in Evanston, Illinois. The year started with a lot of enthusiasm, with members working very hard. Brothers experienced their biggest annual Fund Raising Event ever for the school.

Even working through the wintry, windy Chicago weather, the Chapter raised \$1300 in a "Dance Marathon" to benefit the American Heart Association.

Besides "Dance Marathon," the pledges and actives got involved with several youth-oriented programs within the Evanston and Chicago community. The pledge project brought everybody together and proved that the hard work and commitment of people who care, make a difference. These projects included painting the interior walls of the Cabrini Green Housing Project and creating murals and a better living environment for the women and children of New Life Shelter for Women.

This year the dancing will resume when our chapter sends several couples onto the dance floor for 30 straight hours in order to raise money for the Leukemia Research Foundation.



APO and the Internet

by Lisa Covi, Region X Staff

Where can you find 150 active chapters, petitioning groups, and interest groups of Alpha Phi Omega in one place? At conventions, sure, but what about between conventions, any time of the day or night? On the Internet, of course! Since 1988, Alpha Phi Omega members have been exchanging ideas, publicizing events and comparing chapter programs via the Internet computer electronic mail network, now, newer forms of electronic communication provide additional means to share the spirit of Alpha Phi Omega. News, information and conversation travels the computer networks informally. Access to the Internet is available to students for low cost or free at the vast majority of schools where we have chapters. There are also many commercial services available. Here are a selection of the "on-line services" our chapters provide. If some of this looks like gobbley-gook to you, keep in mind that the computer networks aren't completely "user-friendly." However, there are Alpha Phi Omega members almost everywhere who can help you get started.

1. Two National Mailing Lists are available: APO-L for general announcements, information and discussion of national interest and APOSOC-L for fellowship (Social communication). If you sign up for these lists, consider the size of your mailbox — you can receive from 10-50 messages a day. Also, keep in mind that there are several hundred people subscribing to these mailing lists. There are also participants who are not members of Alpha Phi Omega. Topics tend to recycle themselves since we're always passing the torch to new members. Also there are two real live people — Ellen Kranzer and Aman Bawa who administer each list and periodically send our reminders and clarification of E-mail manners and policies.

To subscribe to APO-L, send a message to the address:
listserv@vm.cc.purdue.edu

As your message include only the text:
SUB APO-L yourfirstname
yourlastname
(i.e. SUB APO-L Frank Reed Horton)

To subscribe to APOSOC-L, send a message to the address:
listserv@psuvm.psu.edu

As your message, include only the text:
SUB APOSOC-L yourfirstname
yourlastname

You will receive an E-mail message as soon as your subscription is processed with more detailed information. If you are concerned about the high volume of mail, you can subsequently send a message to the same address with the message: SETAPO-L DIGEST to bundle postings for one or more days into one longer mail message, UNSUB APO-L.

To unsubscribe, or REVIEW APO-1 to see who else is signed up to the list.

2. Two chapters have set up databases of Alpha Phi Omega information such as the list of all chapters charters with their Greek letters, meeting minutes and a history of Alpha Phi Omega of the Philippines. To use these databases, you need to have access to the "gopher" program which is menu oriented. Alpha Phi Omega is strategically listed at the top of the list of General Gopher Sources as the "Master Gopher Server" at the University of Minnesota. If you have gopher, try typing: gopher.apo-berkeley.edu 4302.

That will connect you to Gamma Gamma chapter at the University of California, Berkeley, from which you can access the other database at Delta Pi Chapter — Trinity University.

An active brother named Rick Nyman at Zeta Beta Chapter — Virginia Tech, has compiled a collection of chapter bylaws which is available by typing: gopher.gopher.vt.edu

If you type 8 and go to the "experimental area" you will see a selection for "nyman" where you can find this collection.

3. One of the more exciting "new" services available on the Internet is call Internet Relay Chat, nicknamed IRC. Within the IRC program you type: /join #APOSoc.

Everything you type on your screen will be sent to all the participants who have joined the APOSoc "channel" and you can communicate around the world to a whole group of people at the same time. John "Highway" Wu, a member from Epsilon Mu chapter — University of Maryland — has set this up for us. The best time to catch people on the IRC is usually during the evening hours for the east coast. Maybe that will now change if we get more people all around the country to participate!

4. Besides the national mailing lists, some of the Alpha Phi Omega chapters

communicate via Sectional and Regional Mailing lists. These are more private and are usually subscribed by request only. If you want to join one of these contact the following people:

Region X (Alaska, Arizona, California, Hawaii, Oregon, Idaho, Utah, and Washington):

Lisa Covi: covi@ics.uci.edu

Section 1 and Section 2 (Arizona, Central and Southern California): Lisa Covi: covi@ics.uci.edu

Region VI (Illinois, Indiana, Michigan, Wisconsin): Nathan Brindle: nbrindle@indycms.iupui.edu

Section 82 (Virginia): Rich Nyman: enyman@vt.edu

Section 84 (DC and Maryland): bgarrett@hightop.nrl.navy.mil

Section 89: Western Upstate New York: Rick Bojko:

bojko@nnf.cornell.edu

Section 90 (Central Pennsylvania): Jeff Campbell: jsc115@psuvm.psu.edu

5. Many Brothers do have electronic mail addresses even if they aren't subscribed to any lists. At conferences and workshops, be sure to ask for each other's "E-mail addresses." Some chapters even have a local electronic bulletin board for all Alpha Phi Omega members at their chapter (such as Kappa Chapter — Carnegie-Mellon University and Alpha Gamma Nu — University of California, Santa Cruz).

6. One of the fancier projects is Phi Chapter — Syracuse University's "multimedia" chapter newsletter "Philings." You can view photographs, graphics and text by using the Mosaic program to load their "URL" which is:
<http://128.230.38.86/phi.html>

7. A cruder, but more widely available method of getting some of this information is via the file transfer program: ftp. Both Rick Nyman's collection of bylaws and Phi's newsletter are available in text form. Contact Rick (address above) or Greg Demetrick from Phi: (gjdemotr@suvvm@uga.cc.uga.edu) for details.

Since 1988, I have arranged workshops, made new friends and even took Chi Gamma Chapter — James Madison University up on an offer for a free ride to the Boston Convention. I invite you to participate, and thank everyone for carrying on the spirit of leadership, friendship, and service into "Cyberspace."

Gamma Chapter

This past fall, Brothers and Pledges from Gamma Chapter of Cornell University sponsored *Share the Warmth*, a campus-wide clothing drive to collect winter clothing for area residents in need. The clothing drive involved the cooperation of several other campus organizations.

Gamma was instrumental in publicizing the event, which encouraged students to bring their unneeded, warm clothing back to campus after Thanksgiving break. Money for publicity was provided by the Ithaca Rotary Club. Publicity for the drive included posterizing the campus, door hangers in campus residence halls, newspaper ads, banners in the university bookstore and unions, and announcements and overheads in classrooms. Gamma also utilized the Brotherhood in chalking the campus sidewalks and classrooms. Decorated boxes were provided in residence halls, Greek houses, and student unions for collection of the clothing. Altogether, the drive collected 70 large garbage bags of clothing, which was delivered in time to help area residents during the cold winter. Gamma plans on holding the drive again this fall, and hopes to collect more winter clothing through greater publicity efforts. For further information, contact: Alpha Phi Omega, Box 26, Willard Straight Hall, Cornell University, Ithaca, NY 14850.

CALENDAR

National Convention
December 27-30, 1994

National Board of
Directors Meeting
February 17-19, 1995

1993-94 — A Fiscal Review



by John
Wetherington
National Finance
Chair

In this issue we are providing the annual report of the Fraternity's financial results for the fiscal year ending August 31, 1994. The accompanying financial statements provide a view of how Alpha Phi Omega allocates its revenues to support National programs and its ability to support future activities.

I am pleased to report that in total, the results for the year were favorable relative to the budget approved by the National Board of Directors and to the results from the prior year. The Fraternity's fund balance increased because of these operating results and from two special items. A bequest from an alumni and a gift for computer hardware and software from the Alpha Phi Omega Endowment Trust which are listed under the line called special designated gifts.

There are few items we wish to highlight to clarify the results. During the year there was a \$44,763 reduction in liabilities which resulted from the distribution of the history books previously paid for, and additional pay downs on the mortgage, and the payoff on the computer loan. This and other items lead to an increase in the total fund balance of \$72,379, a gain of 16.4%.

Revenue results substantially exceeded budget in the area of sales of jewelry and merchandise, partially a result of the sale of history books. Personnel services costs were under budget due to a delay in hiring new staff. Printing costs were substantially over budget as a result of higher than expected usage of Pledge manuals

and a higher than expected number of additional materials for various programs.

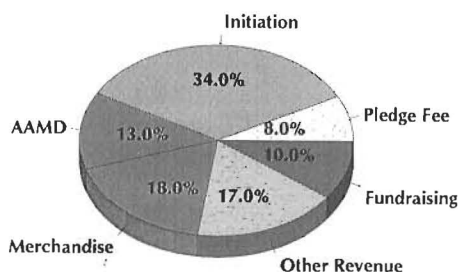
Two items of concern exist. First, the development campaign on a net (total donations less expenses) contributions basis fell from \$45,221 to \$43,921 for the comparable period. The comparable prior period numbers are not in the accompanying statements which include a 20-month period due to an accounting change. The decline in donations is consistent with the results for other nonprofit organizations, but is a concern given our growing reliance on non-student sources of revenue. Fundraising results during the current year are looking promising, and we hope that this decline was a single year event.

Membership results are also a concern. While all reporting categories showed growth over the prior year, with the exception of annual active membership dues, there was a major shortfall to budget. Initiation and pledge fees were lower than results from two years ago as well. Early results for the current year are better. We hope to see new member growth accelerate this next year.

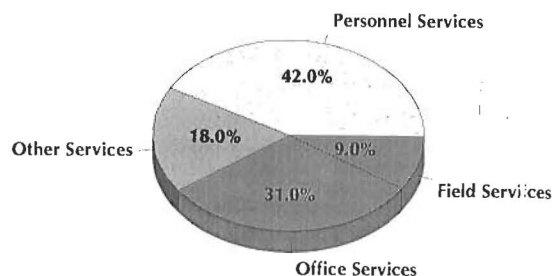
If we can turn these areas around, the Fraternity is well positioned for the future. We are within reach of paying off the National Headquarters Building's mortgage (with the assistance of the "Burn the Mortgage" campaign) by the end of December. With the assist from the Endowment Trust we have replaced the old computer system with a state of the art network and are beginning to reap the benefits of this improvement. The National Office staff is applying this system to improve productivity and to improve the support of several national programs and administrative requirements.

The accompanying financial statements have been audited by Deloitte & Touche LLP, a national CPA firm retained by the Fraternity to examine our financial records and prepare the financial statements. Thanks to all of you who helped make these results a reality.

REVENUES



EXPENSES



ANNUAL FINANCIAL STATEMENT AND REPORT

BALANCE SHEETS August 31, 1994 and 1993

GENERAL FUND

ASSETS

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND BALANCE, Years ended August 31, 1994 and 1993 With unaudited budget information for 1994

GENERAL FUND:	1994	1993
Current Assets:		
Cash and interest-bearing deposits	\$ 105,970	\$ 132,671
Accounts receivable	14,878	10,781
Merchandise for sale, at the lower of cost (first in, first out) or market	51,369	40,922
Printed materials and supplies	39,552	45,042
Prepaid convention expense	1,108	143
Postage meter	735	735
Other	<u>1,053</u>	<u>3,421</u>
Total Current Assets	<u>214,665</u>	<u>233,715</u>
Fixed Assets:		
Property and equipment:		
Land	93,000	93,000
Building and improvements	216,791	216,791
Equipment	83,848	62,993
Furniture and fixtures	<u>13,089</u>	<u>12,139</u>
	406,728	384,923
Less accumulated depreciation	<u>107,387</u>	<u>82,623</u>
Total Fixed Assets	<u>299,341</u>	<u>302,300</u>
RESTRICTED ASSETS	<u>63,127</u>	<u>12,502</u>
TOTAL ASSETS	<u>\$ 577,133</u>	<u>\$ 548,517</u>

LIABILITIES AND FUND BALANCES

GENERAL FUND	1994	1993
Current Liabilities:		
Accounts payable - chapters	\$ 4,042	\$ 3,814
Accounts payable - vendors	16,058	16,401
Wages payable	5,068	3,919
Payroll taxes payable	3,330	3,385
Accrued vacation	1,748	1,581
Interest payable	33	1,880
Deferred revenue - history book	0	16,308
Current maturities of notes payable	<u>13,305</u>	<u>18,569</u>
Total Current Liabilities	<u>43,584</u>	<u>65,857</u>
Other Liabilities:		
Funds held for inactive chapters	7,164	4,768
Notes payable - Endowment Trust	<u>11,626</u>	<u>35,512</u>
Total Other Liabilities	<u>18,790</u>	<u>40,280</u>
TOTAL LIABILITIES	<u>62,374</u>	<u>106,137</u>
Fund Balance:		
Donor Designated	50,000	0
Designated-building fund S & O	13,127	12,502
Undesignated	<u>451,632</u>	<u>429,878</u>
TOTAL FUND BALANCE	<u>514,759</u>	<u>442,380</u>
TOTAL LIABILITIES AND FUND BALANCE	<u>\$ 577,133</u>	<u>\$ 548,517</u>

	1994 <u>Actual</u>	1994 Budget (unaudited)	1994 Over (Under) Budget (unaudited)	1993 <u>Actual</u>
REVENUES:				
Initiation fees	\$ 171,985	\$ 183,600	\$ (11,615)	\$ 170,045
Pledge fees	41,955	43,900	(1,945)	41,600
AAMD	<u>64,815</u>	<u>62,400</u>	<u>2,415</u>	<u>64,400</u>
Subtotal	<u>278,755</u>	<u>289,900</u>	<u>(11,145)</u>	<u>276,045</u>
Development Campaign	<u>49,468</u>	<u>44,300</u>	<u>5,168</u>	<u>90,648</u>
Sale of jewelry and merchandise	<u>95,245</u>	<u>76,500</u>	<u>18,745</u>	<u>100,341</u>
Special Designated Gifts	70,000	0	70,000	0
Other revenue	<u>15,371</u>	<u>13,245</u>	<u>2,126</u>	<u>25,262</u>
Subtotal Other Revenue	<u>85,371</u>	<u>13,245</u>	<u>72,126</u>	<u>25,262</u>
Convention Revenue	0	0	0	<u>121,556</u>
TOTAL REVENUES	<u>508,839</u>	<u>423,945</u>	<u>84,894</u>	<u>613,852</u>
EXPENSES:				
Personnel Services:				
Salaries	180,908	193,379	(12,471)	173,444
Hospitalization insurance	276	3,600	(3,324)	2,040
Payroll taxes	12,813	14,800	(1,987)	12,357
Disability insurance	<u>1,733</u>	<u>1,666</u>	<u>67</u>	<u>1,045</u>
Total Personnel Services	<u>195,730</u>	<u>213,445</u>	<u>(17,715)</u>	<u>188,836</u>
Office Services:				
Printing	45,267	32,100	13,167	41,385
Telephone	7,549	8,000	(451)	7,813
Postage	28,582	29,000	(418)	27,966
Auditing & Accounting	5,100	5,100	0	4,500
Office supplies	8,146	6,200	1,946	6,511
Bookkeeping	4,200	4,200	0	4,200
Data processing	12,961	8,000	4,961	5,871
Equipment maintenance	6,692	7,000	(308)	8,273
Insurance	3,437	4,000	(563)	3,751
Copier expense	10,626	12,000	(1,374)	11,261
Building utilities	3,772	4,000	(228)	3,523
Building maintenance	6,273	5,000	1,273	5,600
Bank services	<u>776</u>	<u>900</u>	<u>(124)</u>	<u>668</u>
Total Office Services	<u>143,381</u>	<u>125,500</u>	<u>17,881</u>	<u>131,322</u>
Field Services:				
Chapter visitation - staff	6,510	8,000	(1,490)	7,429
Torch and Trefoil	24,221	27,000	(2,779)	25,414
Certificates and Awards	4,312	3,900	412	5,327
Alumni	487	500	(13)	0
Member marketing program	250	2,000	(1,750)	726
President's discretionary account	782	3,000	(2,218)	1,366
Leadership development	5,057	3,000	2,057	0
Board meetings	769	0	769	752
Public relations	774	1,000	(226)	0
Scouting relations	<u>343</u>	<u>750</u>	<u>(407)</u>	<u>1,122</u>
Total Field Services	<u>43,505</u>	<u>49,150</u>	<u>(5,645)</u>	<u>42,136</u>
Other Services:				
Professional fees & subscriptions	1,001	600	401	1,090
Purchase of jewelry & supplies	35,506	33,650	1,856	58,939
Staff development	2,182	2,000	182	1,027
Life Membership sales campaign	3,986	4,000	(14)	3,890
Miscellaneous expense	1,624	1,000	624	1,739
Depreciation	26,214	25,250	964	24,599
Development campaign	5,547	0	5,547	15,318
Interest expense	<u>3,244</u>	<u>2,850</u>	<u>394</u>	<u>5,030</u>
Total Other Services	<u>79,304</u>	<u>69,350</u>	<u>9,954</u>	<u>111,632</u>
Convention expense	0	0	0	<u>100,528</u>
TOTAL EXPENSES	<u>461,920</u>	<u>457,445</u>	<u>4,475</u>	<u>574,504</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	<u>46,919</u>	<u>(33,500)</u>	<u>80,419</u>	<u>39,348</u>
Transfers from:				
Capital Campaign Fund	25,460	33,500	(8,040)	30,497
FUND BALANCE, BEGINNING OF YEAR	<u>442,380</u>	<u>442,380</u>	<u>72,379</u>	<u>442,380</u>
FUND BALANCE, END OF YEAR	<u>\$ 514,759</u>	<u>\$ 442,380</u>	<u>\$ 72,379</u>	<u>\$ 442,380</u>



BURN THE MORTGAGE

A campaign to pay off the National Office mortgage and fund the Fraternity's future.

by Patrick W. Burke, National Executive Director

Many years ago in the history of the Fraternity, efforts were begun to acquire a permanent National Office, or a "home" for Alpha Phi Omega. It was a natural goal for a growing organization. Several designs and ideas were considered in the late '70s. One design was in the shape of a service pin on a pedestal. Another idea was that the Fraternity should be operated by an association management company, which would eliminate the need for a permanent National Headquarters building. It wasn't until the mid '80s that a serious effort was made to begin fundraising and to attain our "own" building.

At that time, National President Earle M. Herbert and National Vice President Stan Carpenter, began a series of "fund-raising parties" around the country. These events (the actual beginning of the Capital Campaign) not only found new donors, but also increased enthusiasm among Brothers nationwide for the headquarters project. The next part of the plan was the "Target 30" program. One hundred alumni from each of 30 Chapters were contacted to participate in the project. The fundraising efforts began to grow and reflect good results. But the real boost for the project was yet to come. In 1988, Dr. Stan Carpenter, then National President, began the "Fab 50" program. Fifty alumni were contacted personally. They made a 10-year commitment to support the project. Ultimately, they guaranteed to repay a loan from the Alpha Phi Omega Endowment Fund for the acquisition of a National Headquarters.

Meanwhile, Dr. Carpenter appointed Chuck Bowen, a Member-at-Large on the Board of Directors to chair the Building Committee. Mr. Bowen and his committee conducted a thorough search of the Greater Kansas City area to determine whether an existing structure would suffice or if we should purchase land and build. In the summer of 1989, Mr. Bowen and then Vice President Gerald Schroeder, advised President Carpenter that buying land and creating our own headquarters design would be the

best way to go. By October, land in Independence, Missouri, had been selected, and in December the Endowment Trustees granted the Fraternity a construction loan.

The Fraternity broke ground for the new headquarters in February 1990. On September 19 of that year we moved into the new building, and in November we held a dedication ceremony and "initiated" the building into the Fraternity. The four years since then have gone by very quickly. People have finally stopped asking if they can hold their wedding reception in that beautiful building. However, we still have sightseers and consistently receive great compliments about "our home."

And now we come to the "Burn the Mortgage" campaign. In the past six years many Brothers, especially our alumni, have contributed to the overall Capital Campaign. This latest part of the campaign will be the crowning achievement, as it will allow us to complete payments on the Endowment loan and officially own the National Headquarters. President Schroeder is asking all Brothers and Alumni to join in this campaign. The plan is to "Burn the Mortgage" at the National Convention.

President Schroeder stated, "We need your support in order to make this event happen. Throughout this extended Capital Campaign, many Active and Alumni Brothers may not have been able to participate. By giving now they will have the knowledge that they have become a part of a very historic event in the life of our great Fraternity." Each donor will receive a certificate commemorating the burning of the mortgage, and a place in the record book at the National Office that will show future generations those who helped build our National Headquarters. Those contributing \$25 or more will receive a commemorative lucite paperweight.

If you would like to send a donation, mark your check "Burn the Mortgage" and mail it to Alpha Phi Omega, 14901 East 42 Street, Independence, Missouri 64055.

Moving?

NEW ADDRESS

Name _____

Address _____

City/State/Zip _____

Mail to: Alpha Phi Omega National Office
14901 E. 42nd Street
Independence, MO 64055

Alpha Phi Omega

14901 E. 42nd Street
Independence, MO 64055

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